

NH Monthly Indicators



December 2019

In 2019 home prices were up again in most markets. Buyer demand continues to be strong but with tepid seller activity still in many locations, total sales are lower than they would normally be in a more balanced market. While up from their recent lows a few months ago, mortgage rates end the year close to three-quarters of a percent lower than a year ago, helping to improve affordability and offset rising home prices.

New Listings were down 14.7 percent for single family homes but increased 5.3 percent for condo properties. Pending Sales increased 10.1 percent for single family homes and 27.7 percent for condo properties.

The Median Sales Price was up 11.8 percent to \$300,000 for single family homes and 8.8 percent to \$222,000 for condo properties. Months Supply of Inventory decreased 29.0 percent for single family units and 19.0 percent for condo units.

With low mortgage rates, low unemployment, and continued wage growth, home buyer activity is expected to remain healthy into the new year. New construction has been on the rise in 2019 and is expected to continue into 2020, but many experts note that the country is still not building enough new units to quench demand. It remains to be seen whether existing homeowners will be enticed to sell by higher home prices, which could finally bring the overall housing market into greater balance.

Monthly Snapshot

+ 12.7% **+ 11.8%** **+ 26.8%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2018	12-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,210	1,364	+ 12.7%	17,555	17,615	+ 0.3%
Median Sales Price		\$268,250	\$300,000	+ 11.8%	\$283,000	\$300,000	+ 6.0%
\$ Volume of Closed Sales (in millions)		\$372.4	\$472.1	+ 26.8%	\$5,698.4	\$6,063.6	+ 6.4%
Days on Market		66	64	- 3.0%	61	56	- 8.2%
Pending Sales		812	894	+ 10.1%	17,683	18,261	+ 3.3%
Months Supply		3.1	2.2	- 29.0%	--	--	--
New Listings		719	613	- 14.7%	23,146	22,075	- 4.6%
Homes for Sale		4,535	3,289	- 27.5%	--	--	--
Pct. of List Price Received		97.6%	98.0%	+ 0.4%	98.1%	98.3%	+ 0.2%
Affordability Index		137	131	- 4.4%	129	131	+ 1.6%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



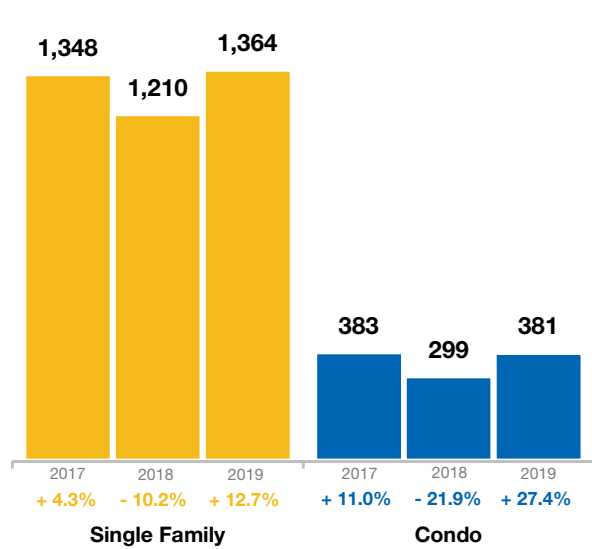
Key Metrics	Historical Sparkbars	12-2018	12-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		299	381	+ 27.4%	4,869	4,853	- 0.3%
Median Sales Price		\$204,000	\$222,000	+ 8.8%	\$205,000	\$215,000	+ 4.9%
\$ Volume of Closed Sales (in millions)		\$68.2	\$99.5	+ 45.9%	\$1,175.2	\$1,205.0	+ 2.5%
Days on Market		55	48	- 12.7%	52	43	- 17.3%
Pending Sales		213	272	+ 27.7%	4,807	5,064	+ 5.3%
Months Supply		2.1	1.7	- 19.0%	--	--	--
New Listings		207	218	+ 5.3%	5,617	5,734	+ 2.1%
Homes for Sale		850	708	- 16.7%	--	--	--
Pct. of List Price Received		98.2%	98.8%	+ 0.6%	98.8%	98.8%	0.0%
Affordability Index		180	177	- 1.7%	179	183	+ 2.2%

NH Closed Sales

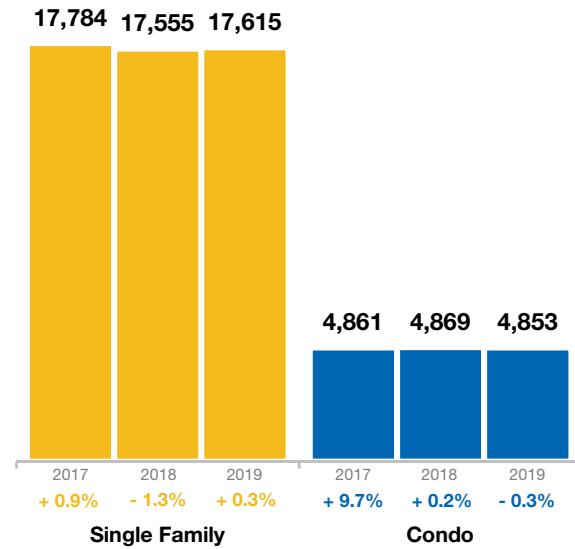
A count of the actual sales that closed in a given month.



December

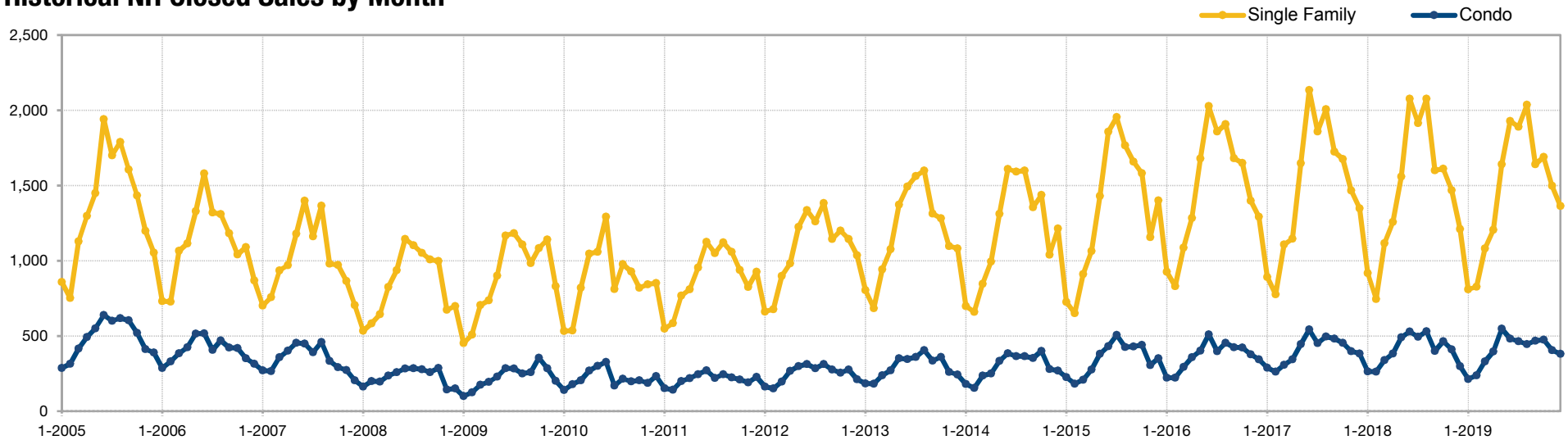


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	810	-11.8%	214	-18.9%
Feb-2019	828	+11.1%	239	-8.8%
Mar-2019	1,081	-3.1%	330	-2.7%
Apr-2019	1,206	-4.1%	397	+3.7%
May-2019	1,641	+5.2%	548	+11.6%
Jun-2019	1,928	-7.1%	482	-8.9%
Jul-2019	1,891	-1.3%	465	-5.9%
Aug-2019	2,036	-2.0%	446	-16.0%
Sep-2019	1,641	+2.5%	469	+17.0%
Oct-2019	1,690	+4.9%	476	+2.4%
Nov-2019	1,499	+2.1%	406	-1.2%
Dec-2019	1,364	+12.7%	381	+27.4%
12-Month Avg	1,468	+0.3%	404	-0.3%

Historical NH Closed Sales by Month

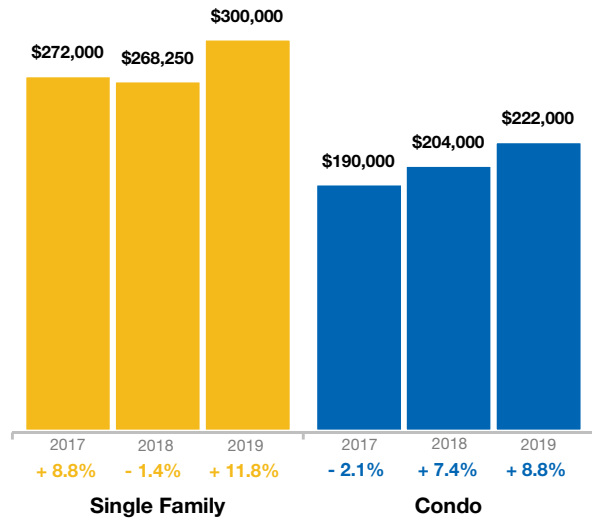


NH Median Sales Price

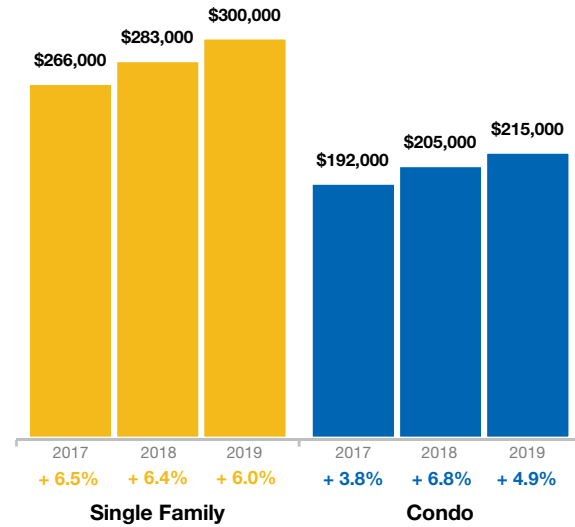
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



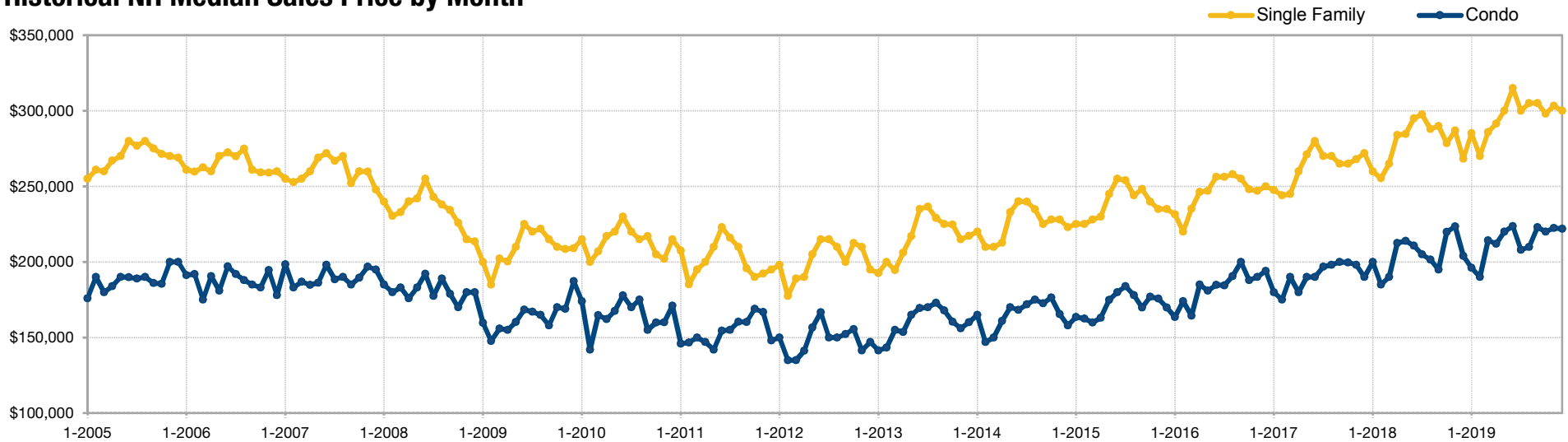
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$270,000	+5.7%	\$190,000	+2.7%
Mar-2019	\$285,950	+7.9%	\$214,200	+12.7%
Apr-2019	\$291,500	+2.6%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.9%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$298,000	+7.0%	\$220,000	+0.0%
Nov-2019	\$303,242	+5.7%	\$222,450	-0.5%
Dec-2019	\$300,000	+11.8%	\$222,000	+8.8%
12-Month Avg*	\$300,000	+6.0%	\$215,000	+4.9%

* Median Sales Price for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

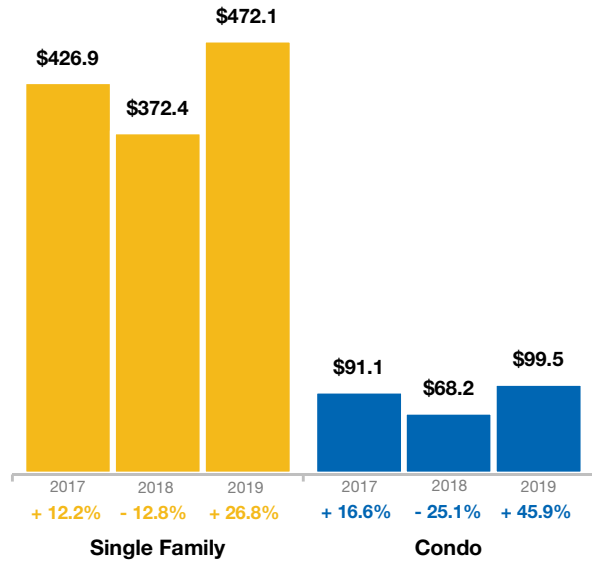


NH \$ Volume of Closed Sales

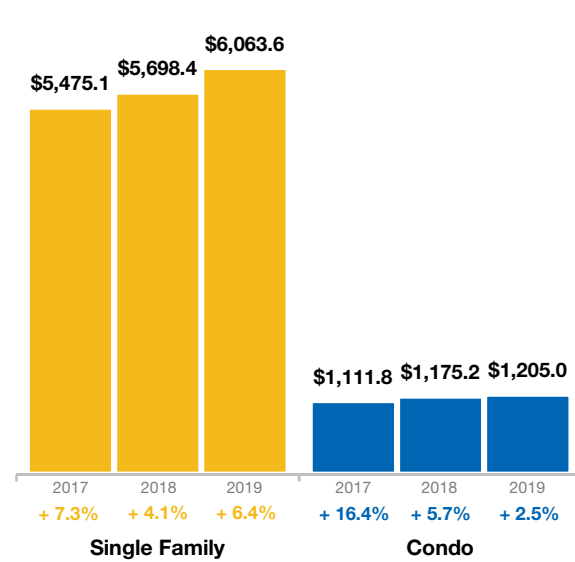
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



December



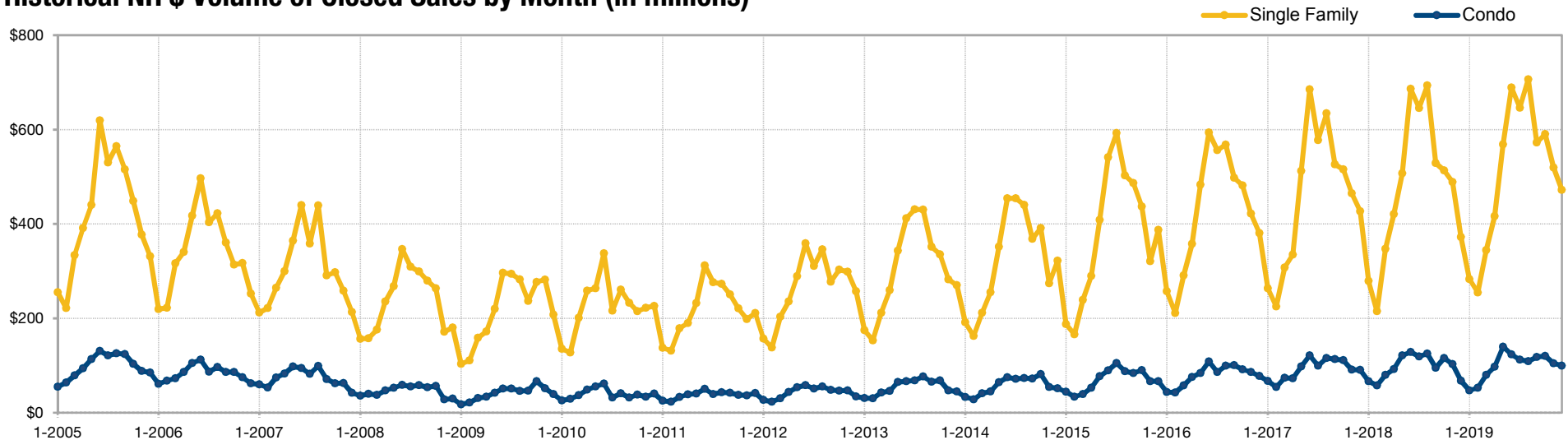
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	\$283.2	+1.4%	\$47.1	-29.5%
Feb-2019	\$254.5	+18.2%	\$52.8	-8.7%
Mar-2019	\$344.4	-0.7%	\$80.0	-0.5%
Apr-2019	\$416.4	-1.0%	\$97.2	+4.9%
May-2019	\$568.9	+12.2%	\$139.9	+15.1%
Jun-2019	\$688.8	+0.4%	\$123.9	-3.7%
Jul-2019	\$646.2	+0.1%	\$112.5	-5.9%
Aug-2019	\$706.2	+1.8%	\$109.0	-13.1%
Sep-2019	\$572.7	+8.2%	\$118.0	+23.7%
Oct-2019	\$590.6	+15.1%	\$120.1	+3.7%
Nov-2019	\$519.5	+6.3%	\$104.9	+1.7%
Dec-2019	\$472.1	+26.8%	\$99.5	+45.9%
12-Month Avg*	\$505.3	+6.4%	\$100.4	+2.5%

* \$ Volume of Closed Sales (in millions) for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

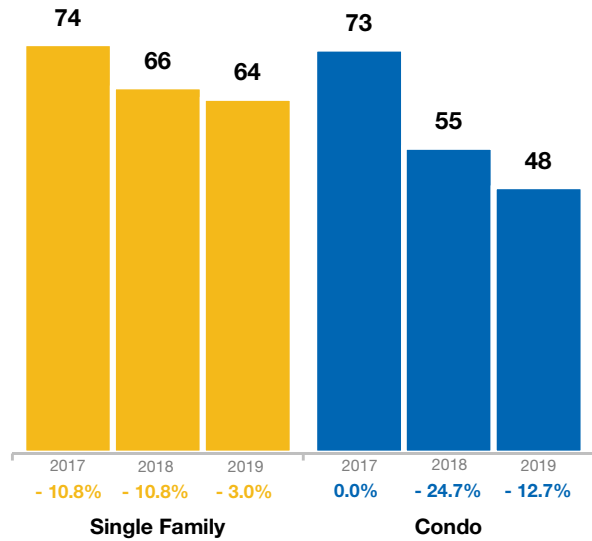


NH Days on Market

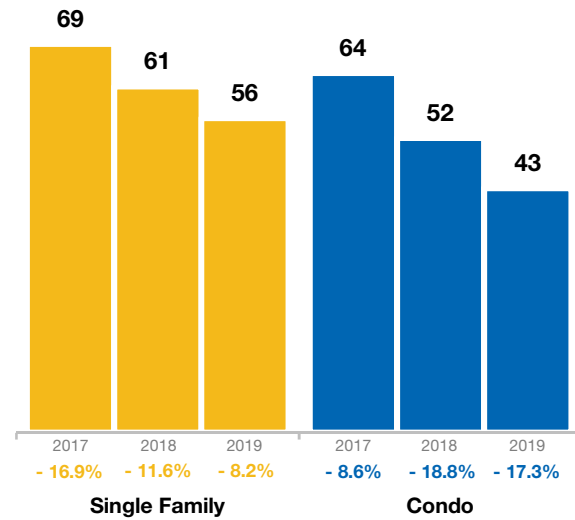
Average number of days between when a property is listed and when an offer is accepted in a given month.



December



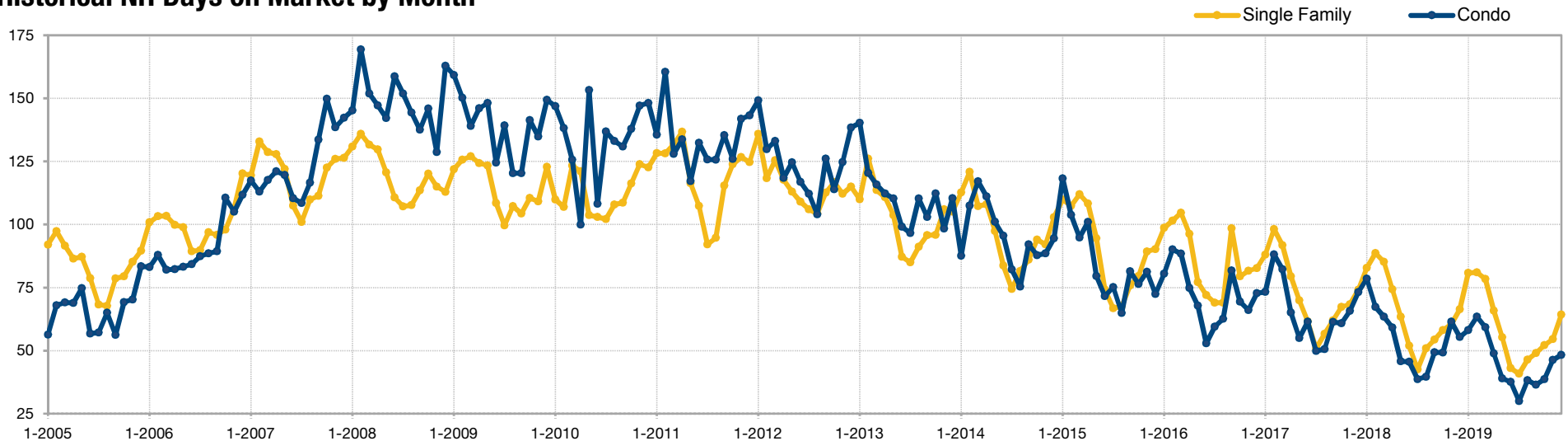
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	81	-2.4%	58	-25.6%
Feb-2019	81	-9.0%	63	-6.0%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	55	-8.3%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
12-Month Avg*	56	-9.1%	43	-17.1%

* Days on Market for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

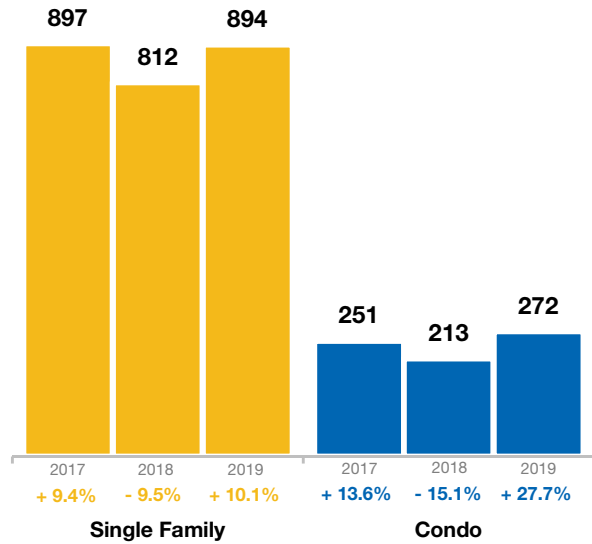


NH Pending Sales

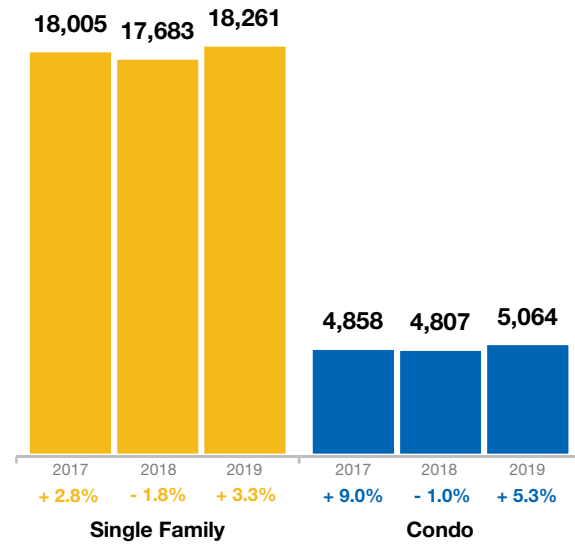
A count of the properties on which offers have been accepted in a given month.



December

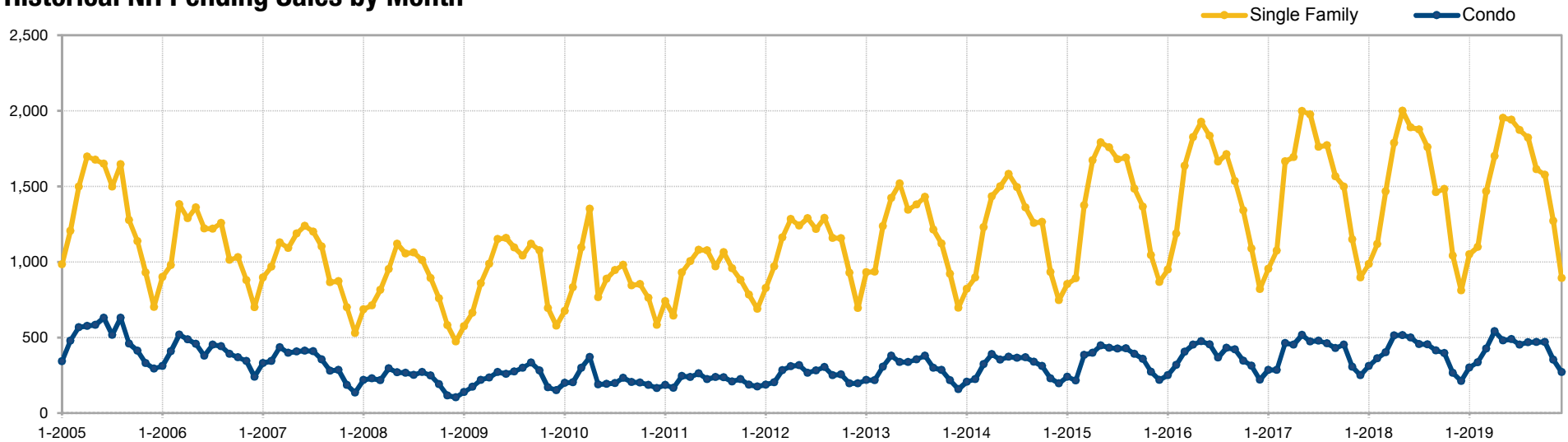


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	1,050	+6.5%	301	-3.2%
Feb-2019	1,100	-1.7%	336	-7.2%
Mar-2019	1,466	0.0%	427	+6.0%
Apr-2019	1,701	-4.9%	542	+5.4%
May-2019	1,953	-2.4%	480	-7.0%
Jun-2019	1,940	+2.6%	490	-1.8%
Jul-2019	1,873	-0.2%	452	-1.1%
Aug-2019	1,823	+3.6%	469	+3.3%
Sep-2019	1,613	+10.4%	471	+13.8%
Oct-2019	1,577	+6.3%	471	+18.6%
Nov-2019	1,271	+22.1%	353	+32.2%
Dec-2019	894	+10.1%	272	+27.7%
12-Month Avg	1,522	+3.3%	422	+5.3%

Historical NH Pending Sales by Month

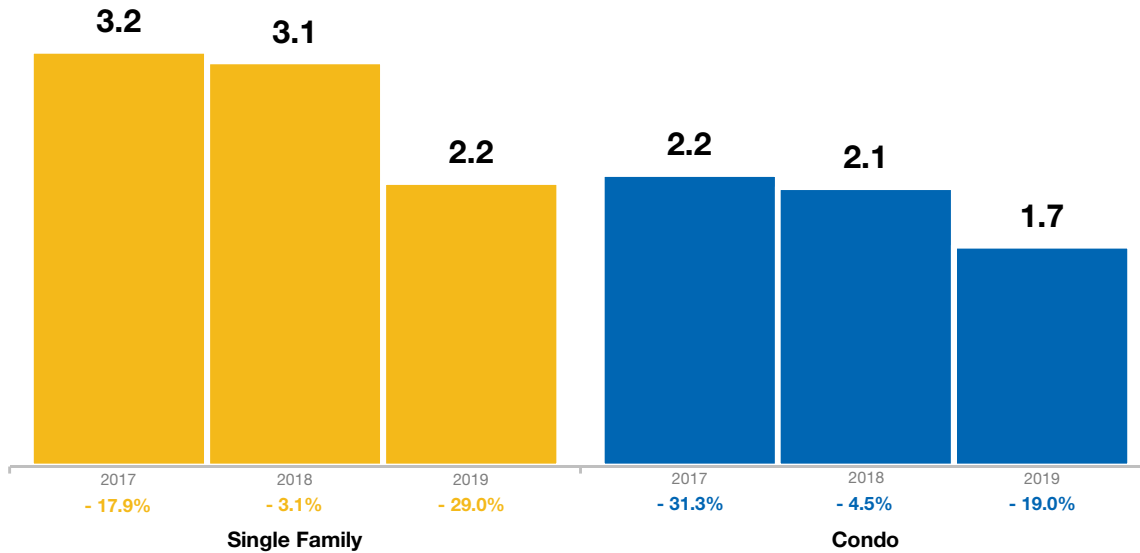


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



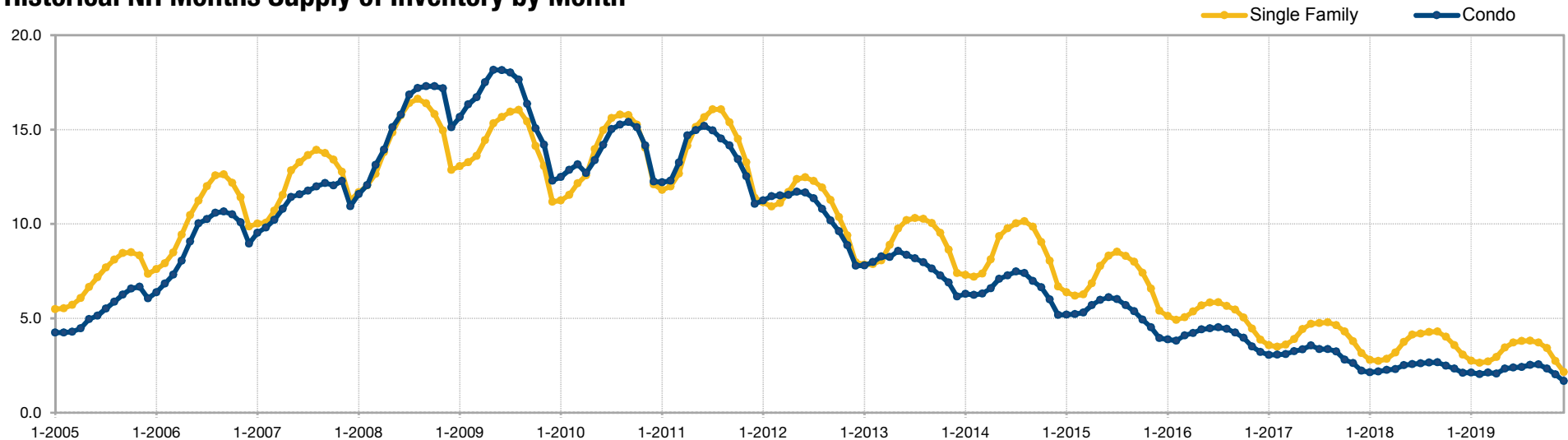
December



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	2.8	0.0%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.1	-4.5%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	3.0	-6.3%	2.1	-8.7%
May-2019	3.5	-5.4%	2.3	-8.0%
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.4	-7.7%
Aug-2019	3.8	-11.6%	2.5	-7.4%
Sep-2019	3.7	-14.0%	2.6	-3.7%
Oct-2019	3.4	-15.0%	2.3	-8.0%
Nov-2019	2.7	-25.0%	2.0	-13.0%
Dec-2019	2.2	-29.0%	1.7	-19.0%
12-Month Avg*	3.2	-11.7%	2.2	-7.7%

* Months Supply for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

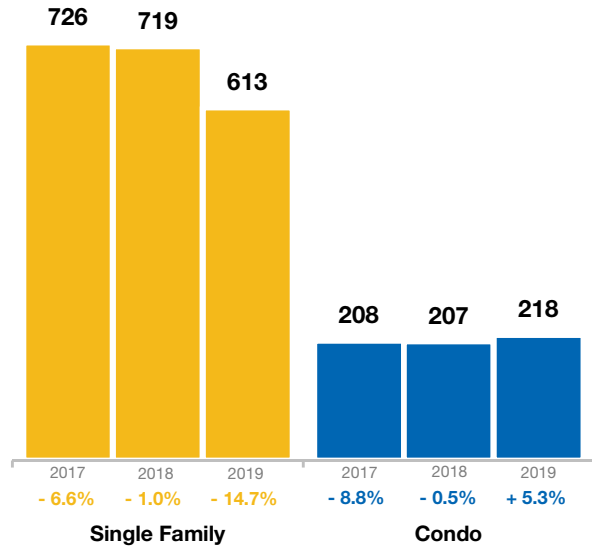


NH New Listings

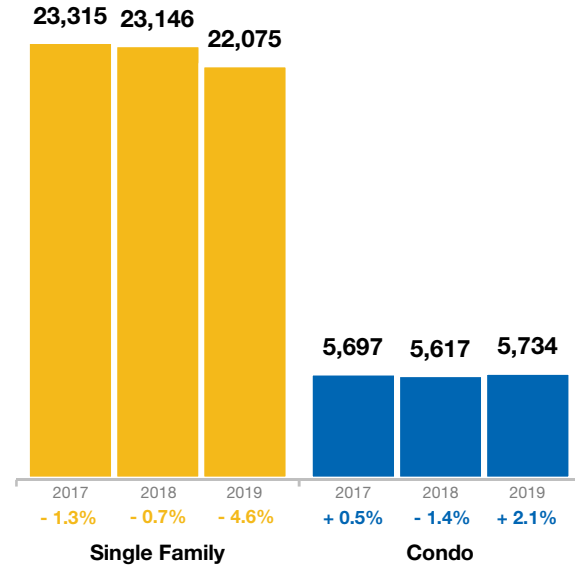
A count of the properties that have been newly listed on the market in a given month.



December

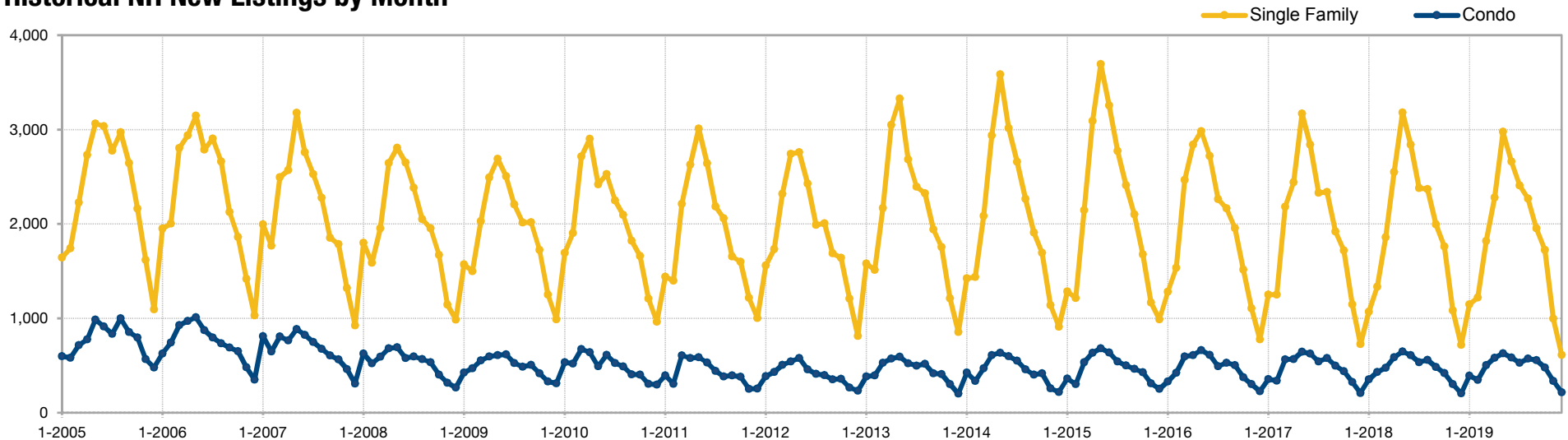


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	1,148	+7.3%	392	+10.7%
Feb-2019	1,220	-8.7%	348	-19.6%
Mar-2019	1,820	-2.0%	503	+5.7%
Apr-2019	2,281	-10.6%	583	-0.7%
May-2019	2,976	-6.4%	630	-2.8%
Jun-2019	2,663	-6.2%	586	-4.1%
Jul-2019	2,408	+1.2%	528	-1.3%
Aug-2019	2,269	-4.2%	574	+2.7%
Sep-2019	1,955	-2.1%	556	+14.9%
Oct-2019	1,724	-2.2%	479	+13.8%
Nov-2019	998	-8.0%	337	+11.6%
Dec-2019	613	-14.7%	218	+5.3%
12-Month Avg	1,929	-4.6%	468	+2.1%

Historical NH New Listings by Month

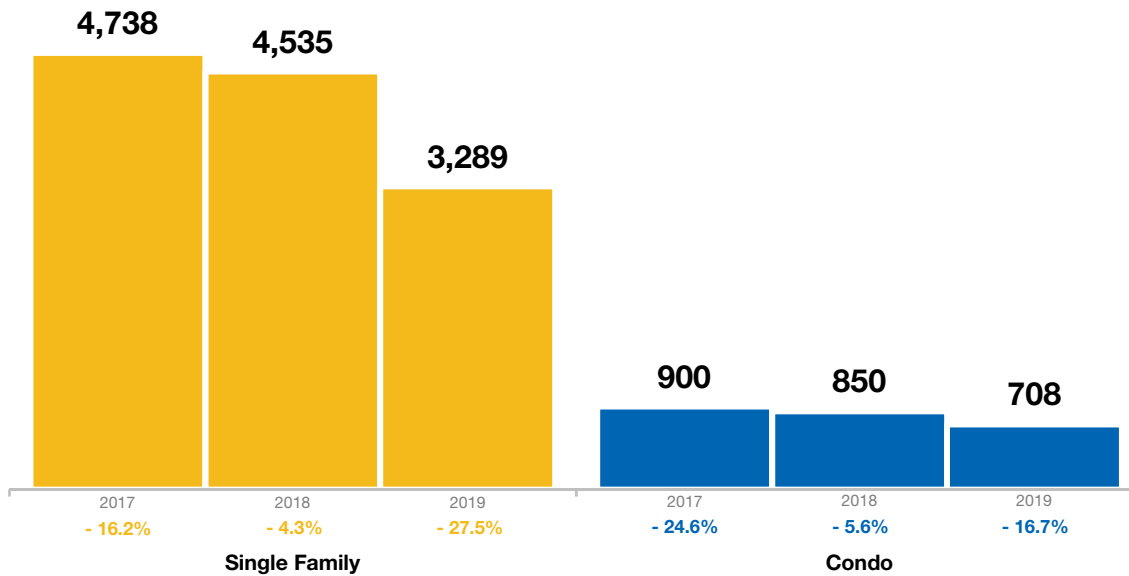


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

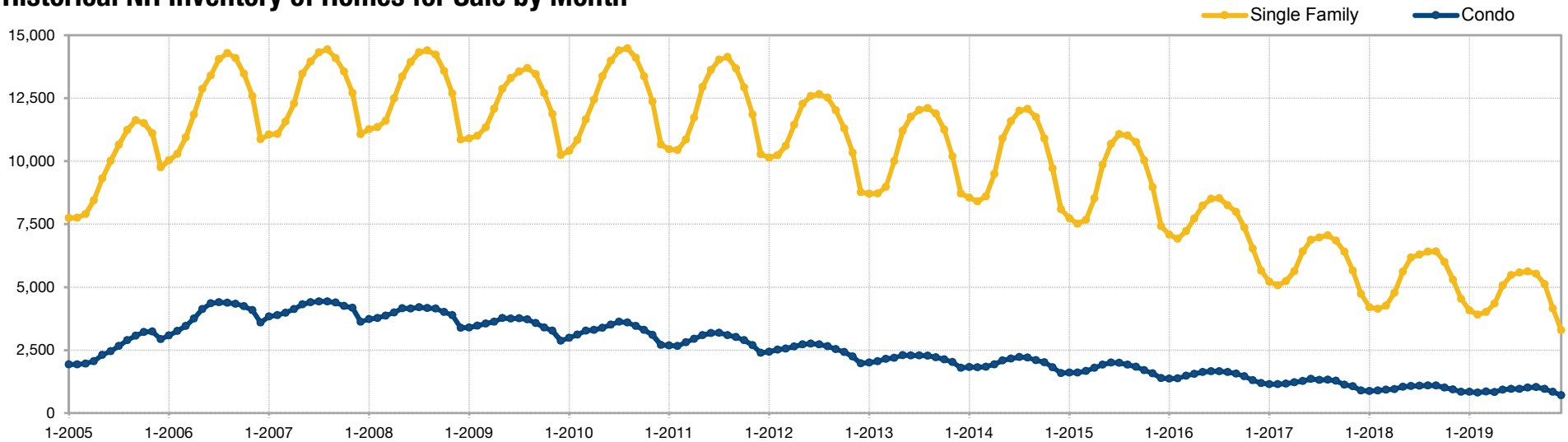


December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	4,076	-3.1%	850	-2.7%
Feb-2019	3,909	-5.4%	816	-9.5%
Mar-2019	4,017	-5.7%	853	-7.9%
Apr-2019	4,350	-9.0%	831	-12.9%
May-2019	5,073	-9.7%	932	-10.3%
Jun-2019	5,473	-11.3%	955	-10.9%
Jul-2019	5,585	-11.3%	962	-11.0%
Aug-2019	5,624	-12.3%	1,011	-8.0%
Sep-2019	5,526	-13.9%	1,032	-6.2%
Oct-2019	5,125	-14.6%	961	-5.5%
Nov-2019	4,161	-21.4%	847	-10.2%
Dec-2019	3,289	-27.5%	708	-16.7%
12-Month Avg	4,684	-12.3%	897	-9.3%

Historical NH Inventory of Homes for Sale by Month



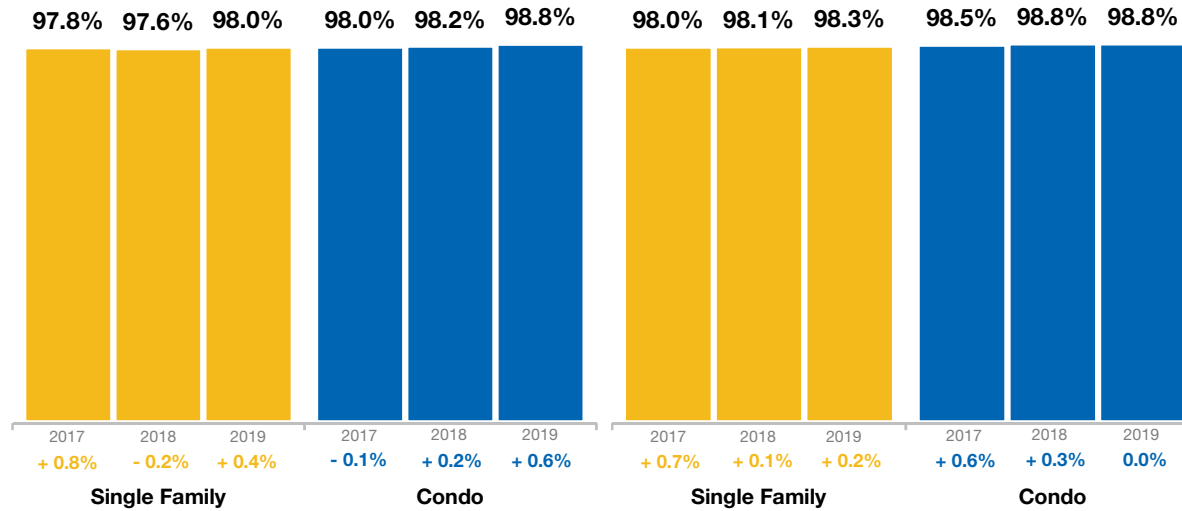
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

December

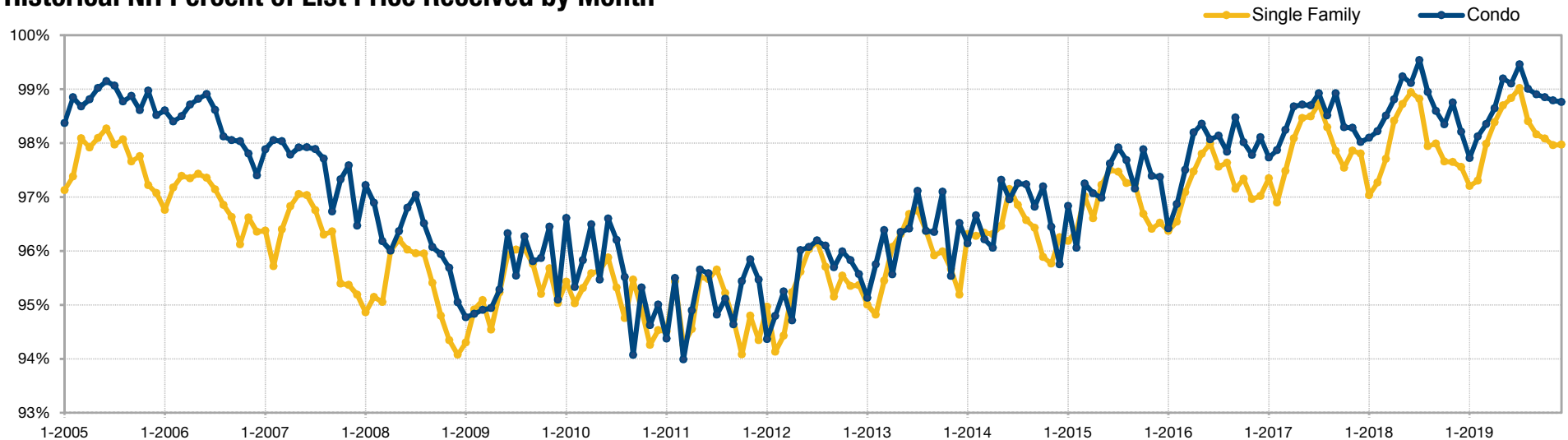
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.4%	-0.1%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.5%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.8%	+0.6%
12-Month Avg*	98.3%	+0.2%	98.8%	+0.1%

* Pct. of List Price Received for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



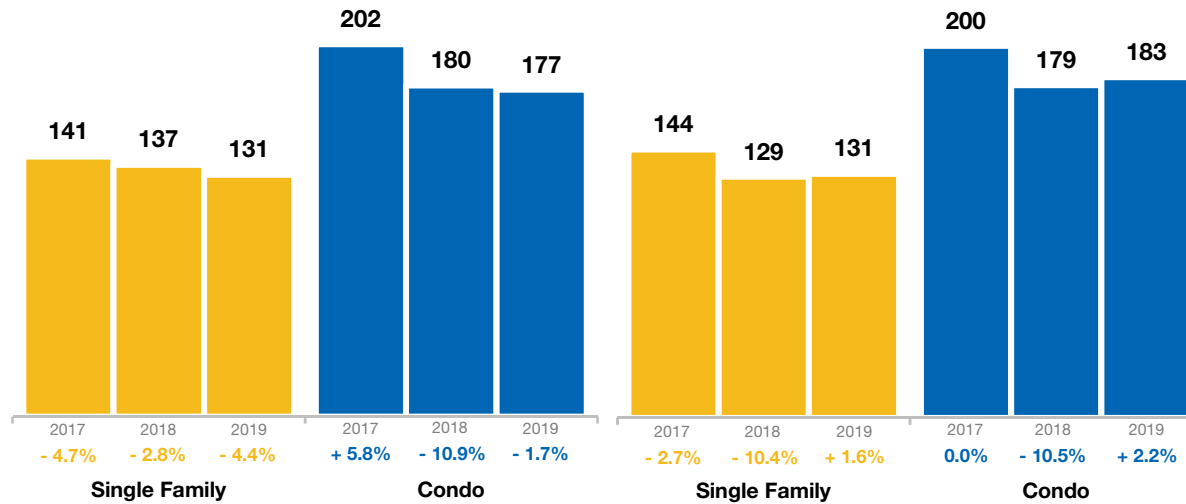
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

December

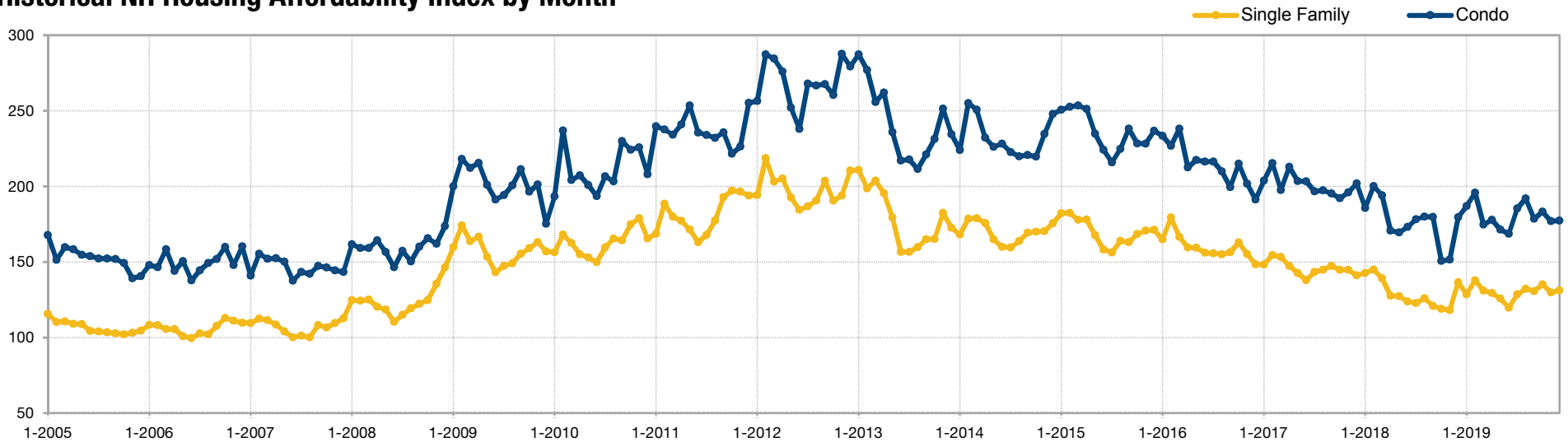
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	196	-2.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	130	+10.2%	177	+16.4%
Dec-2019	131	-4.4%	177	-1.7%
12-Month Avg*	130	+1.5%	129	+0.5%

* Affordability Index for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	12-2018	12-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,591	1,821	+ 14.5%	23,587	23,631	+ 0.2%
Median Sales Price		\$248,000	\$277,500	+ 11.9%	\$259,900	\$275,000	+ 5.8%
\$ Volume of Closed Sales (in millions)		\$446.9	\$578.4	+ 29.4%	\$6,956.3	\$7,359.8	+ 5.8%
Days on Market		63	60	- 4.8%	59	53	- 10.2%
Pending Sales		1,078	1,225	+ 13.6%	23,645	24,516	+ 3.7%
Months Supply		2.9	2.1	- 27.6%	--	--	--
New Listings		988	878	- 11.1%	30,129	29,184	- 3.1%
Homes for Sale		5,624	4,189	- 25.5%	--	--	--
Pct. of List Price Received		97.5%	98.0%	+ 0.5%	98.0%	98.3%	+ 0.3%
Affordability Index		148	142	- 4.0%	141	143	+ 1.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -
Belknap	70	85	+ 21.4%	\$262,500	\$260,000	- 1.0%	\$20.8	\$28.8	+ 38.5%	86	64	- 25.6%	56	57	+ 1.8%
Belknap Year-to-Date	1,106	1,169	+ 5.7%	\$250,000	\$269,000	+ 7.6%	\$377.0	\$430.2	+ 14.1%	68	65	- 4.4%	1,140	1,231	+ 8.0%
Carroll	73	93	+ 27.4%	\$215,000	\$279,000	+ 29.8%	\$26.2	\$36.7	+ 40.1%	111	89	- 19.8%	43	46	+ 7.0%
Carroll Year-to-Date	1,125	1,120	- 0.4%	\$245,500	\$265,000	+ 7.9%	\$398.6	\$433.4	+ 8.7%	88	72	- 18.2%	1,150	1,174	+ 2.1%
Cheshire	66	74	+ 12.1%	\$178,500	\$220,000	+ 23.2%	\$14.3	\$17.0	+ 18.9%	56	88	+ 57.1%	43	57	+ 32.6%
Cheshire Year-to-Date	984	1,014	+ 3.0%	\$194,250	\$220,000	+ 13.3%	\$216.4	\$237.4	+ 9.7%	74	69	- 6.8%	985	1,047	+ 6.3%
Coos	41	38	- 7.3%	\$103,200	\$115,000	+ 11.4%	\$4.6	\$5.0	+ 8.7%	151	151	0.0%	20	36	+ 80.0%
Coos Year-to-Date	497	498	+ 0.2%	\$113,000	\$116,100	+ 2.7%	\$68.7	\$66.8	- 2.8%	145	122	- 15.9%	487	532	+ 9.2%
Grafton	88	95	+ 8.0%	\$207,000	\$241,000	+ 16.4%	\$21.5	\$30.9	+ 43.7%	83	96	+ 15.7%	51	63	+ 23.5%
Grafton Year-to-Date	1,171	1,194	+ 2.0%	\$226,600	\$227,000	+ 0.2%	\$333.0	\$350.4	+ 5.2%	98	84	- 14.3%	1,181	1,250	+ 5.8%
Hillsborough	319	373	+ 16.9%	\$292,500	\$315,000	+ 7.7%	\$100.1	\$130.0	+ 29.9%	46	52	+ 13.0%	209	235	+ 12.4%
Hillsborough Year-to-Date	4,596	4,564	- 0.7%	\$298,000	\$318,000	+ 6.7%	\$1,490.5	\$1,576.9	+ 5.8%	44	40	- 9.1%	4,604	4,699	+ 2.1%
Merrimack	142	142	0.0%	\$244,900	\$276,350	+ 12.8%	\$39.3	\$46.5	+ 18.3%	60	57	- 5.0%	95	108	+ 13.7%
Merrimack Year-to-Date	1,969	2,000	+ 1.6%	\$260,000	\$270,000	+ 3.8%	\$562.8	\$618.4	+ 9.9%	58	50	- 13.8%	1,983	2,060	+ 3.9%
Rockingham	251	305	+ 21.5%	\$354,900	\$397,000	+ 11.9%	\$100.4	\$133.2	+ 32.7%	60	57	- 5.0%	181	176	- 2.8%
Rockingham Year-to-Date	3,786	3,820	+ 0.9%	\$370,000	\$386,000	+ 4.3%	\$1,602.4	\$1,699.8	+ 6.1%	47	47	0.0%	3,842	3,945	+ 2.7%
Strafford	114	122	+ 7.0%	\$256,750	\$272,500	+ 6.1%	\$33.2	\$36.4	+ 9.6%	60	44	- 26.7%	84	83	- 1.2%
Strafford Year-to-Date	1,679	1,634	- 2.7%	\$268,000	\$282,000	+ 5.2%	\$500.0	\$507.6	+ 1.5%	51	49	- 3.9%	1,659	1,697	+ 2.3%
Sullivan	46	37	- 19.6%	\$208,500	\$156,000	- 25.2%	\$12.1	\$7.7	- 36.4%	82	70	- 14.6%	30	33	+ 10.0%
Sullivan Year-to-Date	642	602	- 6.2%	\$180,000	\$186,750	+ 3.8%	\$149.0	\$142.6	- 4.3%	94	81	- 13.8%	652	626	- 4.0%
Entire State	1,210	1,364	+ 12.7%	\$268,250	\$300,000	+ 11.8%	\$372.4	\$472.1	+ 26.8%	66	64	- 3.0%	812	894	+ 10.1%
Entire State Year-to-Date	17,555	17,615	+ 0.3%	\$283,000	\$300,000	+ 6.0%	\$5,698.4	\$6,063.6	+ 6.4%	61	56	- 8.2%	17,683	18,261	+ 3.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -	12-2018	12-2019	+ / -
Belknap	19	20	+ 5.3%	\$105,000	\$223,000	+ 112.4%	\$3.3	\$4.8	+ 45.5%	36	26	- 27.8%	8	8	0.0%
Belknap Year-to-Date	276	262	- 5.1%	\$179,950	\$191,750	+ 6.6%	\$58.9	\$61.0	+ 3.6%	62	45	- 27.4%	274	280	+ 2.2%
Carroll	16	29	+ 81.3%	\$176,000	\$210,000	+ 19.3%	\$3.4	\$7.9	+ 132.4%	79	92	+ 16.5%	12	17	+ 41.7%
Carroll Year-to-Date	252	258	+ 2.4%	\$195,000	\$211,750	+ 8.6%	\$55.9	\$62.6	+ 12.0%	84	61	- 27.4%	247	274	+ 10.9%
Cheshire	6	3	- 50.0%	\$176,250	\$113,000	- 35.9%	\$1.3	\$0.4	- 69.2%	60	72	+ 20.0%	3	3	0.0%
Cheshire Year-to-Date	99	79	- 20.2%	\$160,000	\$152,500	- 4.7%	\$17.7	\$12.1	- 31.6%	81	38	- 53.1%	100	77	- 23.0%
Coos	1	5	+ 400.0%	\$542,500	\$411,000	- 24.2%	\$0.5	\$2.4	+ 380.0%	14	10	- 28.6%	2	2	0.0%
Coos Year-to-Date	26	25	- 3.8%	\$355,500	\$405,000	+ 13.9%	\$8.9	\$10.1	+ 13.5%	124	71	- 42.7%	24	27	+ 12.5%
Grafton	32	34	+ 6.3%	\$151,000	\$180,000	+ 19.2%	\$5.7	\$7.2	+ 26.3%	111	73	- 34.2%	15	24	+ 60.0%
Grafton Year-to-Date	494	482	- 2.4%	\$163,250	\$168,750	+ 3.4%	\$96.4	\$97.6	+ 1.2%	93	76	- 18.3%	489	504	+ 3.1%
Hillsborough	110	129	+ 17.3%	\$209,900	\$210,000	+ 0.0%	\$24.5	\$29.8	+ 21.6%	40	29	- 27.5%	71	101	+ 42.3%
Hillsborough Year-to-Date	1,578	1,597	+ 1.2%	\$199,900	\$210,000	+ 5.1%	\$350.2	\$362.5	+ 3.5%	38	31	- 18.4%	1,567	1,651	+ 5.4%
Merrimack	20	24	+ 20.0%	\$197,500	\$182,750	- 7.5%	\$4.2	\$4.6	+ 9.5%	54	54	0.0%	22	16	- 27.3%
Merrimack Year-to-Date	360	375	+ 4.2%	\$179,450	\$192,500	+ 7.3%	\$67.9	\$75.1	+ 10.6%	43	35	- 18.6%	360	378	+ 5.0%
Rockingham	77	112	+ 45.5%	\$234,900	\$287,500	+ 22.4%	\$21.6	\$36.9	+ 70.8%	49	57	+ 16.3%	70	92	+ 31.4%
Rockingham Year-to-Date	1,471	1,474	+ 0.2%	\$264,250	\$275,000	+ 4.1%	\$458.3	\$465.4	+ 1.5%	47	44	- 6.4%	1,443	1,567	+ 8.6%
Strafford	14	20	+ 42.9%	\$174,900	\$190,500	+ 8.9%	\$2.5	\$4.3	+ 72.0%	49	32	- 34.7%	8	7	- 12.5%
Strafford Year-to-Date	265	252	- 4.9%	\$174,000	\$171,200	- 1.6%	\$50.7	\$47.2	- 6.9%	37	34	- 8.1%	258	256	- 0.8%
Sullivan	4	5	+ 25.0%	\$312,500	\$218,700	- 30.0%	\$1.1	\$1.3	+ 18.2%	175	76	- 56.6%	2	2	0.0%
Sullivan Year-to-Date	48	49	+ 2.1%	\$183,750	\$197,000	+ 7.2%	\$10.3	\$11.3	+ 9.7%	175	87	- 50.3%	45	50	+ 11.1%
Entire State	299	381	+ 27.4%	\$204,000	\$222,000	+ 8.8%	\$68.2	\$99.5	+ 45.9%	55	48	- 12.7%	213	272	+ 27.7%
Entire State Year-to-Date	4,869	4,853	- 0.3%	\$205,000	\$215,000	+ 4.9%	\$1,175.2	\$1,205.0	+ 2.5%	52	43	- 17.3%	4,807	5,064	+ 5.3%