



MILESTONE REAL ESTATE

Please don't hesitate to call if you would like to receive copies of the break-outs of any specific categories.

	2012	2011	2010
TOTAL DOLLAR VOLUME:	\$48,936,242	\$ 28,261,100	\$28,984,545
TOTAL NUMBER OF TRANSACTIONS:	120	91	87
	2012	2011	2010
<u>RESIDENTIAL SALES:</u>	52	41	42
Total Sales:	\$ 17,402,775	\$12,990,200	\$ 14,411,145
Average Price:	\$334,669	\$316,834	\$343,123
Breakdown of Sales:			
\$50,000-\$149,999	3	4	1
\$150,000-\$199,999	4	2	4
\$200,000-\$249,999	10	10	7
\$250,000-\$299,999	8	10	4
\$300,000-\$399,999	18	5	13
\$400,000-\$499,999	2	6	6
\$500,000-\$999,999	6	4	6
\$1,000,000+	1	0	0
<u>LAND SALES:</u>	8	5	10
Total Acreage	60.26	39.65	105.15
Total:	\$1,142,000	\$ 555,600	\$1,338,500
<u>CONDOMINIUM SALES:</u>	34	25	17
Total Sales	\$8,211,500	\$ 4,819,000	\$2,866,400
Average price	\$241,515	\$ 192,760	\$168,611
Breakdown Of Sales:			
Hilltop Place	11	15	11
Fenwood Commons	4	0	1
Highland Ridge	5	3	1
Frothingham Dr	0	0	0
Lyon Brook	5	2	2
The Seasons	9	4	0
89 Main Street	0	1	1
Griffin House	0	0	1
<u>COMMERCIAL SALES:</u>	6	2	2
Total	\$ 1,009,267	\$ 122,500	\$ 1,210,000
<u>WATERFRONT & ACCESS SALES:</u>	20	18	16
Total Sales	\$21,170,700	\$ 9,773,800	\$9,158,500

The following figures shown in parentheses are for the years 2011 and 2010 respectively.

Waterbody	Water Front*	Access	Land/Water Front	Land/Access
Lake Sunapee	6 (1) (3)	0 (0) (0)	0 (1) (0)	0 (0) (0)
Little Sunapee	2 (2) (1)	3 (4) (0)	0 (0) (0)	0 (0) (3)
Messer Pond	0 (1) (1)	0 (0) (1)	0 (1) (0)	0 (0) (0)
Pleasant Lake	3 (5) (3)	2 (2) (2)	1 (0) (1)	0 (0) (0)
Otter Pond	2 (0) (0)	0 (0) (0)	0 (0) (0)	0 (0) (0)
Murray Pond	0 (0) (0)	0 (0) (0)	1 (0) (0)	0 (0) (0)
Total	13 (9) (8)	5 (6) (3)	2 (2) (1)	0 (0) (3)