



December/Year End 2012 Residential Sales: New Hampshire

Unit sales

County	YTD 2011	YTD 2012	% change	Dec-11	Dec-12	% change
Belknap	680	797	17.2%	75	45	-40.0%
Carroll	767	904	17.9%	75	88	17.3%
Cheshire	592	711	20.1%	52	48	-7.7%
Coos	296	367	24.0%	26	30	15.4%
Grafton	697	830	19.1%	59	58	-1.7%
Hillsborough	2,723	3,350	23.0%	219	280	27.9%
Merrimack	1,110	1,353	21.9%	92	108	17.4%
Rockingham	2,555	3,085	20.7%	209	240	14.8%
Strafford	947	1,143	20.7%	96	106	10.4%
Sullivan	355	421	18.6%	25	34	36.0%
Statewide	10,722	12,961	20.9%	928	1,037	11.7%

Median Sale Price

County	YTD 2011	YTD 2012	% change	Dec-11	Dec-12	% change
Belknap	\$180,902	\$174,500	-3.5%	\$205,000	\$182,000	-11.2%
Carroll	\$180,000	\$180,000	0.0%	\$154,400	\$187,950	21.7%
Cheshire	\$154,450	\$153,000	-0.9%	\$149,950	\$150,000	0.0%
Coos	\$77,250	\$81,000	4.9%	\$117,450	\$84,950	-27.7%
Grafton	\$175,000	\$169,000	-3.4%	\$180,000	\$190,000	5.6%
Hillsborough	\$213,000	\$213,000	0.0%	\$192,500	\$205,000	6.5%
Merrimack	\$183,200	\$184,000	0.4%	\$174,450	\$176,200	1.0%
Rockingham	\$250,000	\$260,000	4.0%	\$244,000	\$243,000	-0.4%
Strafford	\$185,000	\$180,500	-2.4%	\$186,000	\$173,750	-6.6%
Sullivan	\$139,500	\$141,900	1.7%	\$148,750	\$165,500	11.3%
Statewide	\$201,700	\$202,000	0.1%	\$194,250	\$194,900	0.3%

YTD reflects cumulative data through December 31

Source: New Hampshire Association of REALTORS®/ Northern New England Real Estate Network

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