



December/Year End 2012 Condominium Sales: New Hampshire

Unit sales

County	YTD 2011	YTD 2012	% change	Dec-11	Dec-12	% change
Belknap	150	163	8.7%	12	6	-50.0%
Carroll	132	163	23.5%	13	15	15.4%
Cheshire	31	54	74.2%	3	0	-100.0%
Coos	18	18	0.0%	1	3	200.0%
Grafton	154	290	88.3%	19	28	47.4%
Hillsborough	866	992	14.5%	81	66	-18.5%
Merrimack	212	231	9.0%	17	23	35.3%
Rockingham	722	934	29.4%	69	56	-18.8%
Strafford	146	134	-8.2%	11	11	0.0%
Sullivan	22	33	50.0%	2	3	50.0%
Statewide	2,553	3,012	18.0%	228	211	-7.5%

Median Sale Price

County	YTD 2011	YTD 2012	% change	Dec-11	Dec-12	% change
Belknap	\$125,000	\$138,500	10.8%	\$131,000	\$189,500	44.7%
Carroll	\$167,000	\$135,000	-19.2%	\$175,000	\$109,000	-37.7%
Cheshire	\$160,000	\$138,950	-13.2%	\$110,000	n/a	n/a
Coos	\$285,000	\$322,500	13.2%	\$205,000	\$474,000	131.2%
Grafton	\$173,250	\$158,450	-8.5%	\$165,000	\$164,000	-0.6%
Hillsborough	\$148,500	\$142,250	-4.2%	\$141,000	\$145,000	2.8%
Merrimack	\$126,900	\$125,000	-1.5%	\$149,000	\$123,000	-17.4%
Rockingham	\$180,000	\$177,500	-1.4%	\$150,000	\$169,500	13.0%
Strafford	\$120,500	\$120,000	-0.4%	\$159,900	\$82,501	-48.4%
Sullivan	\$192,500	\$175,000	-9.1%	\$254,000	\$210,000	-17.3%
Statewide	\$155,000	\$150,000	-3.2%	\$148,100	\$150,000	1.3%

YTD reflects cumulative data through December 31

Source: New Hampshire Association of REALTORS®/ Northern New England Real Estate Network

Contact Dave Cummings, NHAR Director of Communications: 603-225-5549 or 603-554-7855 (cell); dave@nhar.com