



March/First Quarter 2012 Residential Sales: New Hampshire

Unit sales

County	1Q 2011	1Q 2012	% change	Mar-11	Mar-12	% change
Belknap	127	145	14.2%	51	50	-2.0%
Carroll	139	165	18.7%	46	76	65.2%
Cheshire	93	122	31.2%	44	51	15.9%
Coos	43	61	41.9%	12	20	66.7%
Grafton	107	126	17.8%	38	56	47.4%
Hillsborough	497	584	17.5%	197	228	15.7%
Merrimack	233	248	6.4%	95	108	13.7%
Rockingham	446	493	10.5%	199	202	1.5%
Strafford	167	195	16.8%	63	75	19.0%
Sullivan	51	84	64.7%	24	30	25.0%
Statewide	1,903	2,223	16.8%	769	896	16.5%

Median Sale Price

County	1Q 2011	1Q 2012	% change	Mar-11	Mar-12	% change
Belknap	\$175,500	\$165,000	-6.0%	\$170,000	\$183,500	7.9%
Carroll	\$180,000	\$174,900	-2.8%	\$166,500	\$194,500	16.8%
Cheshire	\$145,000	\$128,000	-11.7%	\$145,750	\$114,900	-21.2%
Coos	\$60,000	\$74,750	24.6%	\$61,950	\$72,250	16.6%
Grafton	\$169,000	\$153,750	-9.0%	\$160,750	\$156,750	-2.5%
Hillsborough	\$203,000	\$200,000	-1.5%	\$198,000	\$197,100	-0.5%
Merrimack	\$170,000	\$179,950	5.9%	\$157,500	\$174,250	10.6%
Rockingham	\$240,500	\$240,000	-0.2%	\$243,500	\$243,250	-0.1%
Strafford	\$179,900	\$173,000	-3.8%	\$170,100	\$163,000	-4.2%
Sullivan	\$135,000	\$126,750	-6.1%	\$159,950	\$132,250	-17.3%
Statewide	\$197,500	\$188,000	-4.8%	\$195,000	\$188,750	-3.2%

1Q reflects cumulative data through March 31

Source: New Hampshire Association of REALTORS®/ Northern New England Real Estate Network

Contact Dave Cummings, NHAR Director of Communications: 603-225-5549 or 603-554-7855 (cell); dave@nhar.com