



March/First Quarter 2012 Condominium Sales: New Hampshire

Unit sales

County	1Q 2011	1Q 2012	% change	Mar-11	Mar-12	% change
Belknap	28	21	-25.0%	6	10	66.7%
Carroll	33	29	-12.1%	9	8	-11.1%
Cheshire	7	6	-14.3%	3	2	-33.3%
Coos	1	2	100.0%	0	0	0.0%
Grafton	46	40	-13.0%	17	15	-11.8%
Hillsborough	174	172	-1.1%	71	71	0.0%
Merrimack	36	45	25.0%	19	15	-21.1%
Rockingham	126	159	26.2%	52	61	17.3%
Strafford	40	29	-27.5%	20	11	-45.0%
Sullivan	4	10	150.0%	3	4	33.3%
Statewide	495	513	3.6%	200	197	-1.5%

Median Sale Price

County	1Q 2011	1Q 2012	% change	Mar-11	Mar-12	% change
Belknap	\$127,500	\$120,000	-5.9%	\$117,500	\$81,550	-30.6%
Carroll	\$165,000	\$132,000	-20.0%	\$136,000	\$107,500	-21.0%
Cheshire	\$173,400	\$153,200	-11.6%	\$112,000	\$152,350	36.0%
Coos	\$372,000	\$306,750	-17.5%	n/a	n/a	n/a
Grafton	\$139,000	\$178,250	28.2%	\$150,000	\$223,500	49.0%
Hillsborough	\$142,500	\$130,500	-8.4%	\$155,000	\$129,500	-16.5%
Merrimack	\$153,450	\$129,500	-15.6%	\$154,900	\$125,000	-19.3%
Rockingham	\$169,475	\$159,500	-5.9%	\$170,975	\$150,000	-12.3%
Strafford	\$120,500	\$107,000	-11.2%	\$122,000	\$107,000	-12.3%
Sullivan	\$190,500	\$157,500	-17.3%	\$235,000	\$124,950	-46.8%
Statewide	\$147,500	\$137,000	-7.1%	\$148,900	\$135,000	-9.3%

1Q reflects cumulative data through March 31

Source: New Hampshire Association of REALTORS®/ Northern New England Real Estate Network

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