



February 2012 Residential Sales: New Hampshire

Unit sales

| County | YTD 2011 | YTD 2012 | % change | Feb-11 | Feb-12 | % change |
|------------------|--------------|--------------|--------------|------------|------------|--------------|
| Belknap | 76 | 95 | 25.0% | 45 | 50 | 11.1% |
| Carroll | 93 | 89 | -4.3% | 38 | 42 | 10.5% |
| Cheshire | 49 | 69 | 40.8% | 24 | 35 | 45.8% |
| Coos | 31 | 41 | 32.3% | 18 | 24 | 33.3% |
| Grafton | 69 | 70 | 1.4% | 39 | 36 | -7.7% |
| Hillsborough | 300 | 355 | 18.3% | 147 | 181 | 23.1% |
| Merrimack | 138 | 140 | 1.4% | 70 | 71 | 1.4% |
| Rockingham | 247 | 290 | 17.4% | 134 | 135 | 0.7% |
| Strafford | 104 | 117 | 12.5% | 55 | 58 | 5.5% |
| Sullivan | 27 | 54 | 100.0% | 15 | 29 | 93.3% |
| Statewide | 1,134 | 1,320 | 16.4% | 585 | 661 | 13.0% |

Median Sale Price

| County | YTD 2011 | YTD 2012 | % change | Feb-11 | Feb-12 | % change |
|------------------|------------------|------------------|--------------|------------------|------------------|--------------|
| Belknap | \$177,500 | \$145,000 | -18.3% | \$181,804 | \$127,500 | -29.9% |
| Carroll | \$182,500 | \$153,800 | -15.7% | \$179,950 | \$156,400 | -13.1% |
| Cheshire | \$143,000 | \$141,000 | -1.4% | \$146,500 | \$165,000 | 12.6% |
| Coos | \$60,000 | \$74,750 | 24.6% | \$60,000 | \$66,000 | 10.0% |
| Grafton | \$172,500 | \$152,500 | -11.6% | \$187,000 | \$147,942 | -20.9% |
| Hillsborough | \$208,450 | \$203,000 | -2.6% | \$190,000 | \$200,000 | 5.3% |
| Merrimack | \$177,002 | \$180,000 | 1.7% | \$159,758 | \$173,400 | 8.5% |
| Rockingham | \$240,000 | \$233,500 | -2.7% | \$239,200 | \$219,900 | -8.1% |
| Strafford | \$182,950 | \$178,000 | -2.7% | \$172,500 | \$194,000 | 12.5% |
| Sullivan | \$110,313 | \$126,000 | 14.2% | \$62,500 | \$106,000 | 69.6% |
| Statewide | \$199,700 | \$187,650 | -6.0% | \$185,000 | \$179,900 | -2.8% |

YTD reflects cumulative data through February 29

Source: New Hampshire Association of REALTORS®/ Northern New England Real Estate Network

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