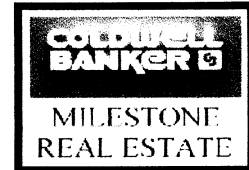


	2011	2010	2009
<b>TOTAL DOLLAR VOLUME:</b>	\$28,261,100	\$28,984,545	\$ 29,587,667
<b>TOTAL NUMBER OF TRANSACTIONS:</b>	91	87	84
	2011	2010	2009
<b>RESIDENTIAL SALES:</b>	41	42	47
<b>Total Sales:</b>	\$12,990,200	\$ 14,411,145	\$15,648,365
<b>Average Price:</b>	\$316,834	\$ 343,123	\$332,944
<b>Breakdown of Sales:</b>			
\$50,000-\$149,999	4	1	2
\$150,000-\$199,999	2	4	4
\$200,000-\$249,999	10	7	12
\$250,000-\$299,999	10	4	3
\$300,000-\$399,999	5	13	14
\$400,000-\$499,999	6	6	5
\$500,000-\$999,999	4	6	7
\$1,000,000+	0	0	0
<b>LAND SALES:</b>	5	10	3
Total Acreage	39.65	105.15	5.15
Total:	\$555,600	\$1,338,500	\$ 496,500.00
<b>CONDOMINIUM SALES:</b>	25	17	17
<b>Total Sales</b>	\$4,819,000	\$2,866,400	\$3,840,000
<b>Average price</b>	\$192,760	\$168,611	\$225,882
<b>Breakdown Of Sales:</b>			
Hilltop Place	15	11	4
Fenwood Commons	0	1	3
Highland Ridge	3	1	2
Frothingham Dr	0	0	1
Lyon Brook	2	2	5
The Seasons	4	0	2
89 Main Street	1	1	0
Griffin House	0	1	0
<b>COMMERCIAL SALES:</b>	2	2	0
Total	\$122,500	\$1,210,000	\$0
<b>WATERFRONT &amp; ACCESS SALES:</b>	18	16	17
Total Sales	\$9,773,800	\$9,158,500	\$9,602,802



Please don't hesitate to call if you would like to receive copies of the break-outs of any specific categories.

The following figures shown in parentheses are for the years 2010 and 2009 respectively.

Waterbody	Water Front*	Access	Land/ Water Front	Land/Access
Goosehole Pond	1 (0) (0)	0 (0) (0)	0 (0) (0)	0 (0) (0)
Lake Sunapee	1 (3) (2)	0 (0) (0)	0 (1) (0)	0 (0) (0)
Little Sunapee	2 (1) (5)	4 (0) (2)	0 (0) (0)	0 (3) (3)
Messer Pond	1 (1) (1)	0 (1) (0)	1 (0) (0)	0 (0) (0)
Otter Pond	0 (0) (0)	0 (0) (0)	1 (0) (0)	0 (0) (0)
Pleasant Lake	5 (3) (2)	2 (2) (2)	0 (1) (0)	0 (0) (0)
<b>Total</b>	<b>10 (8) (10)</b>	<b>6 (3) (4)</b>	<b>2 (2) (0)</b>	<b>0 (3) (3)</b>