



## December 2011 Residential Sales: New Hampshire

### Unit sales

County	YTD 2010	YTD 2011	% change	Dec-10	Dec-11	% change
Belknap	664	680	2.4%	52	75	44.2%
Carroll	717	766	6.8%	63	76	20.6%
Cheshire	582	594	2.1%	47	52	10.6%
Coos	310	296	-4.5%	26	26	0.0%
Grafton	743	697	-6.2%	51	59	15.7%
Hillsborough	2,670	2,722	1.9%	201	218	8.5%
Merrimack	1,122	1,109	-1.2%	89	91	2.2%
Rockingham	2,421	2,552	5.4%	210	207	-1.4%
Strafford	948	943	-0.5%	81	94	16.0%
Sullivan	352	355	0.9%	35	25	-28.6%
<b>Statewide</b>	<b>10,529</b>	<b>10,714</b>	<b>1.8%</b>	<b>855</b>	<b>923</b>	<b>8.0%</b>

### Median Sale Price

County	YTD 2010	YTD 2011	% change	Dec-10	Dec-11	% change
Belknap	\$180,000	\$180,902	0.5%	\$168,500	\$205,000	21.7%
Carroll	\$190,000	\$180,000	-5.3%	\$175,000	\$151,700	-13.3%
Cheshire	\$162,000	\$154,450	-4.7%	\$123,000	\$149,950	21.9%
Coos	\$85,000	\$77,250	-9.1%	\$112,500	\$117,450	4.4%
Grafton	\$174,550	\$175,000	0.3%	\$200,000	\$180,000	-10.0%
Hillsborough	\$233,250	\$214,080	-8.2%	\$234,000	\$193,750	-17.2%
Merrimack	\$195,000	\$183,400	-5.9%	\$195,000	\$174,900	-10.3%
Rockingham	\$266,900	\$250,000	-6.3%	\$276,250	\$244,000	-11.7%
Strafford	\$199,900	\$185,000	-7.5%	\$205,000	\$186,000	-9.3%
Sullivan	\$155,500	\$139,500	-10.3%	\$182,900	\$148,750	-18.7%
<b>Statewide</b>	<b>\$215,000</b>	<b>\$201,700</b>	<b>-6.2%</b>	<b>\$215,000</b>	<b>\$193,500</b>	<b>-10.0%</b>

YTD reflects cumulative data through December 31

Source: New Hampshire Association of REALTORS®/ Northern New England Real Estate Network

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