



# NH Monthly Indicators

## January 2018

Last year, U.S. consumers seemed to be operating with a renewed but cautious optimism. The stock market was strong, wages were edging upwards and home buying activity was extremely competitive. Not much has changed in 2018 in terms of those measures, yet there is a sort of seasoned prudence mixed into the high emotions that go with a major expense like a home purchase. We are now several years deep into a period of rising prices and low inventory. Those in the market to buy a home have caught on. As sellers attempt take advantage of rising prices, expect buyers to be more selective.

New Listings were down 15.7 percent for single family homes and 5.1 percent for condo properties. Pending Sales increased 17.0 percent for single family homes and 22.0 percent for condo properties.

The Median Sales Price was up 5.1 percent to \$260,000 for single family homes and 11.1 percent to \$199,900 for condo properties. Months Supply of Inventory decreased 30.6 percent for single family units and 41.9 percent for condo units.

Whatever external forces are placed upon residential real estate markets across the country – whether they are related to tax legislation, mortgage rates, employment situation changes, new family formations, the availability of new construction and the like – the appetite for home buying remains strong enough to drive prices upward in virtually all markets across the country. New sales are not necessarily following that trend, but monthly increases are expected until at least late summer.

## Monthly Snapshot

<b>+ 2.1%</b>	<b>+ 5.1%</b>	<b>+ 57.5%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		892	<b>911</b>	+ 2.1%	892	<b>911</b>	+ 2.1%
<b>Median Sales Price</b>		\$247,500	<b>\$260,000</b>	+ 5.1%	\$247,500	<b>\$260,000</b>	+ 5.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$263.8	<b>\$415.5</b>	+ 57.5%	\$263.8	<b>\$415.5</b>	+ 57.5%
<b>Days on Market</b>		87	<b>83</b>	- 4.6%	87	<b>83</b>	- 4.6%
<b>Pending Sales</b>		955	<b>1,117</b>	+ 17.0%	955	<b>1,117</b>	+ 17.0%
<b>Months Supply</b>		3.6	<b>2.5</b>	- 30.6%	--	--	--
<b>New Listings</b>		1,251	<b>1,055</b>	- 15.7%	1,251	<b>1,055</b>	- 15.7%
<b>Homes for Sale</b>		5,217	<b>3,791</b>	- 27.3%	--	--	--
<b>Pct. of List Price Received</b>		97.3%	<b>97.0%</b>	- 0.3%	97.3%	<b>97.0%</b>	- 0.3%
<b>Affordability Index</b>		148	<b>143</b>	- 3.4%	148	<b>143</b>	- 3.4%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



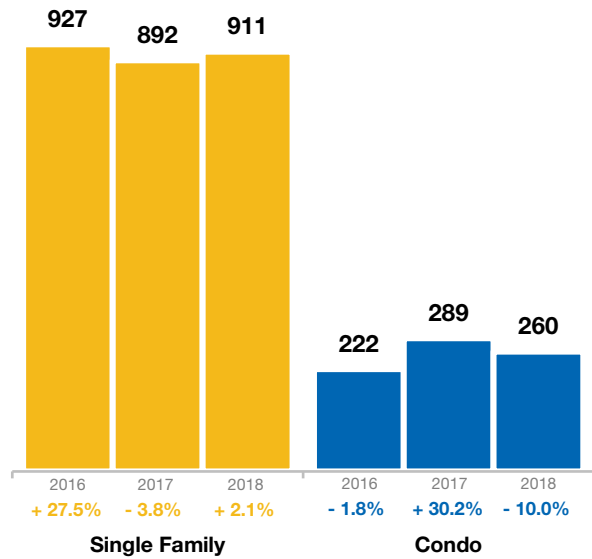
Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		289	<b>260</b>	- 10.0%	289	<b>260</b>	- 10.0%
<b>Median Sales Price</b>		\$179,950	<b>\$199,900</b>	+ 11.1%	\$179,950	<b>\$199,900</b>	+ 11.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$67.6	<b>\$65.6</b>	- 3.0%	\$67.6	<b>\$65.6</b>	- 3.0%
<b>Days on Market</b>		73	<b>80</b>	+ 9.6%	73	<b>80</b>	+ 9.6%
<b>Pending Sales</b>		286	<b>349</b>	+ 22.0%	286	<b>349</b>	+ 22.0%
<b>Months Supply</b>		3.1	<b>1.8</b>	- 41.9%	--	--	--
<b>New Listings</b>		355	<b>337</b>	- 5.1%	355	<b>337</b>	- 5.1%
<b>Homes for Sale</b>		1,146	<b>764</b>	- 33.3%	--	--	--
<b>Pct. of List Price Received</b>		97.7%	<b>98.1%</b>	+ 0.4%	97.7%	<b>98.1%</b>	+ 0.4%
<b>Affordability Index</b>		204	<b>186</b>	- 8.8%	204	<b>186</b>	- 8.8%

# NH Closed Sales

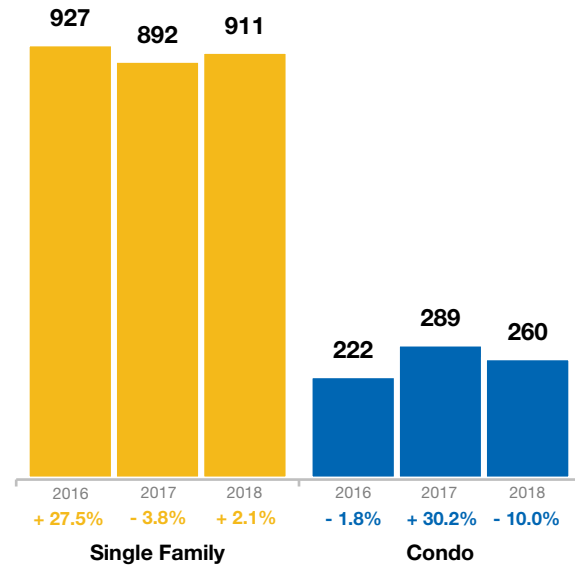
A count of the actual sales that closed in a given month.



## January

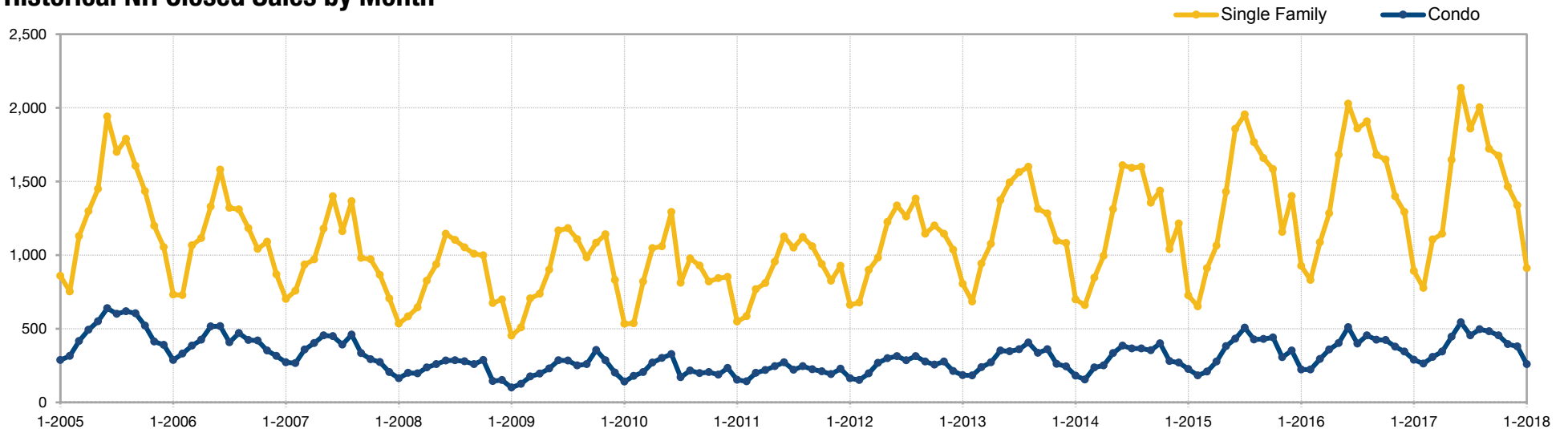


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,106	+1.7%	308	+4.8%
Apr-2017	1,145	-10.8%	345	-3.6%
May-2017	1,647	-2.0%	445	+10.7%
Jun-2017	2,134	+5.3%	543	+6.5%
Jul-2017	1,858	0.0%	454	+14.1%
Aug-2017	2,004	+5.0%	497	+9.5%
Sep-2017	1,722	+2.4%	482	+13.7%
Oct-2017	1,674	+1.6%	454	+7.3%
Nov-2017	1,465	+4.7%	396	+4.8%
Dec-2017	1,338	+3.6%	380	+10.1%
<b>Jan-2018</b>	<b>911</b>	<b>+2.1%</b>	<b>260</b>	<b>-10.0%</b>
12-Month Avg	1,482	+1.1%	402	+7.3%

## Historical NH Closed Sales by Month

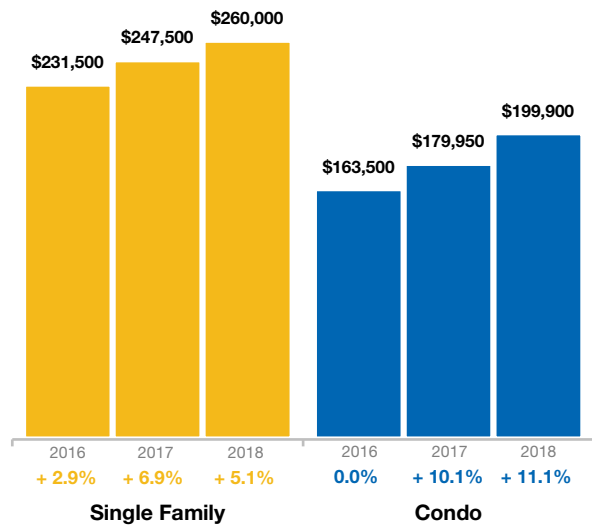


# NH Median Sales Price

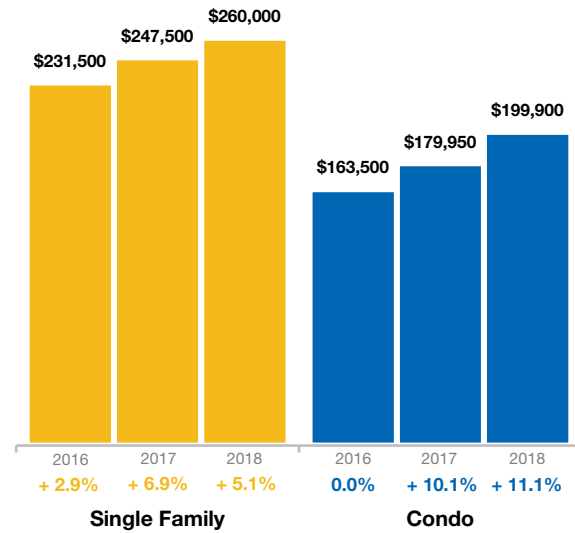
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## January



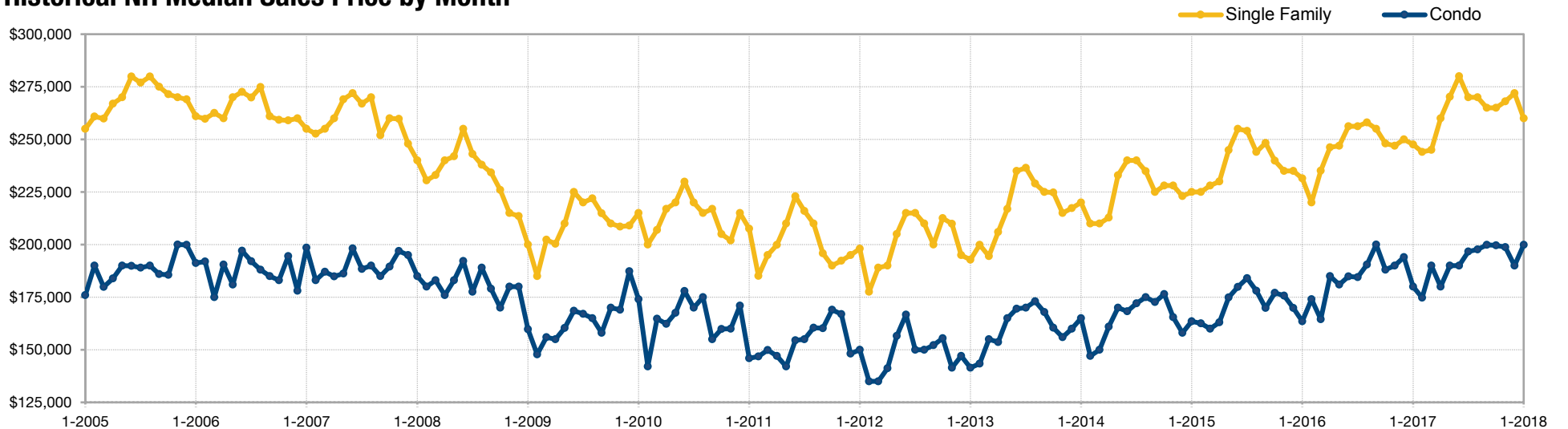
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$244,950	+4.2%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,250	+9.5%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$197,689	+3.8%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,750	+4.6%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
<b>Jan-2018</b>	<b>\$260,000</b>	<b>+5.1%</b>	<b>\$199,900</b>	<b>+11.1%</b>
12-Month Avg*	\$267,500	+7.0%	\$192,500	+4.1%

\* Median Sales Price for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

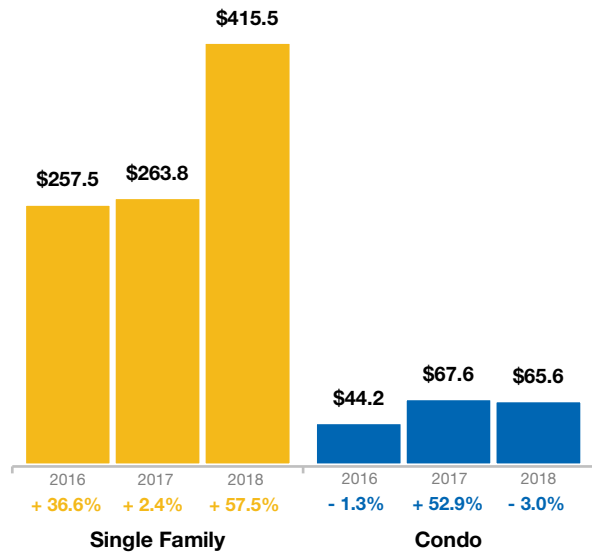


# NH \$ Volume of Closed Sales

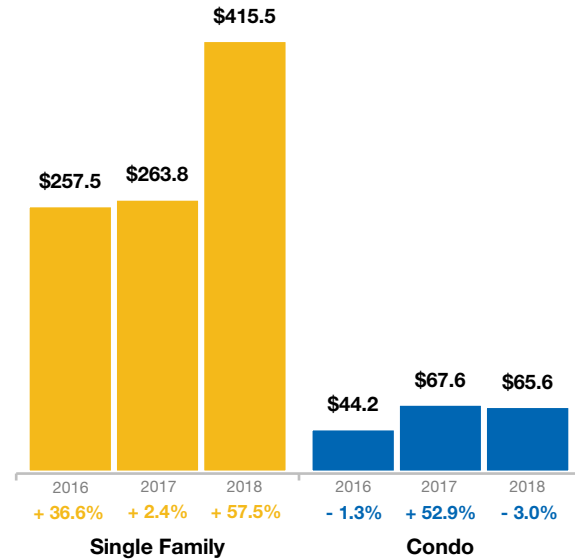
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## January



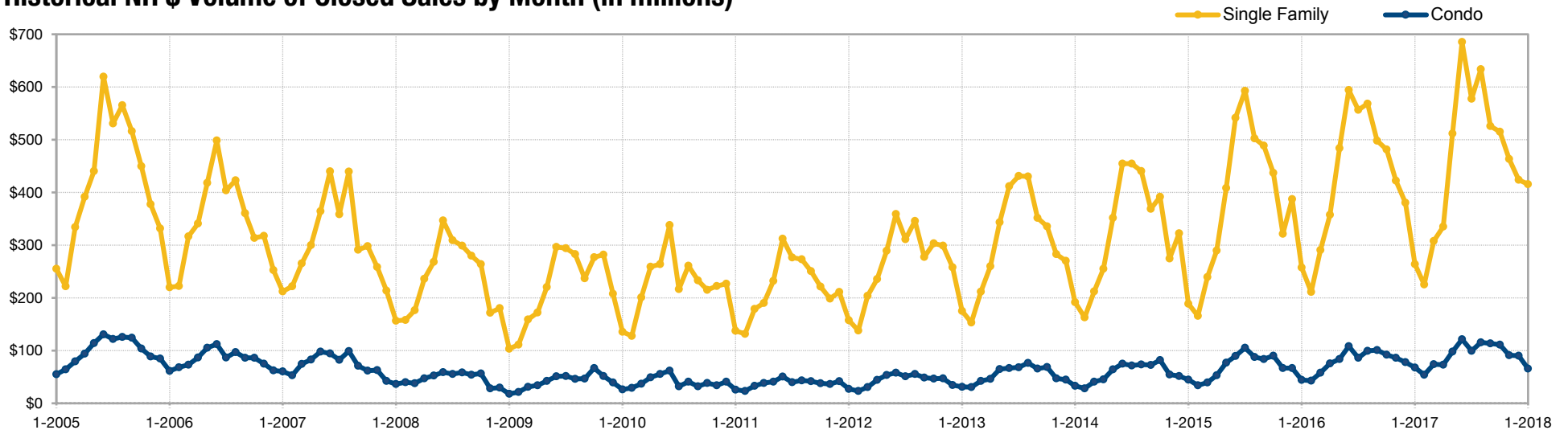
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$307.9	+5.8%	\$74.2	+28.4%
Apr-2017	\$335.1	-6.3%	\$73.1	-3.3%
May-2017	\$511.7	+5.8%	\$98.0	+16.8%
Jun-2017	\$685.2	+15.3%	\$121.5	+12.2%
Jul-2017	\$577.3	+3.7%	\$99.6	+15.7%
Aug-2017	\$633.7	+11.5%	\$115.6	+15.9%
Sep-2017	\$526.0	+5.7%	\$113.5	+12.7%
Oct-2017	\$515.0	+7.0%	\$111.2	+21.0%
Nov-2017	\$463.5	+9.8%	\$91.1	+5.3%
Dec-2017	\$423.7	+11.3%	\$90.2	+15.5%
<b>Jan-2018</b>	<b>\$415.5</b>	<b>+57.5%</b>	<b>\$65.6</b>	<b>-3.0%</b>
12-Month Avg*	\$468.3	+10.0%	\$92.3	+13.2%

\* \$ Volume of Closed Sales (in millions) for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)



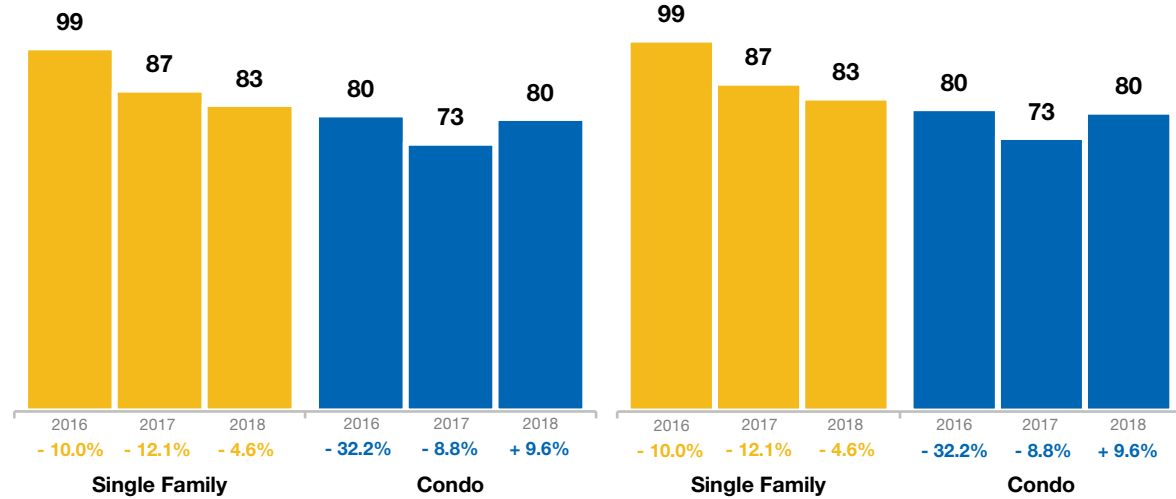
# NH Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given month.



## January

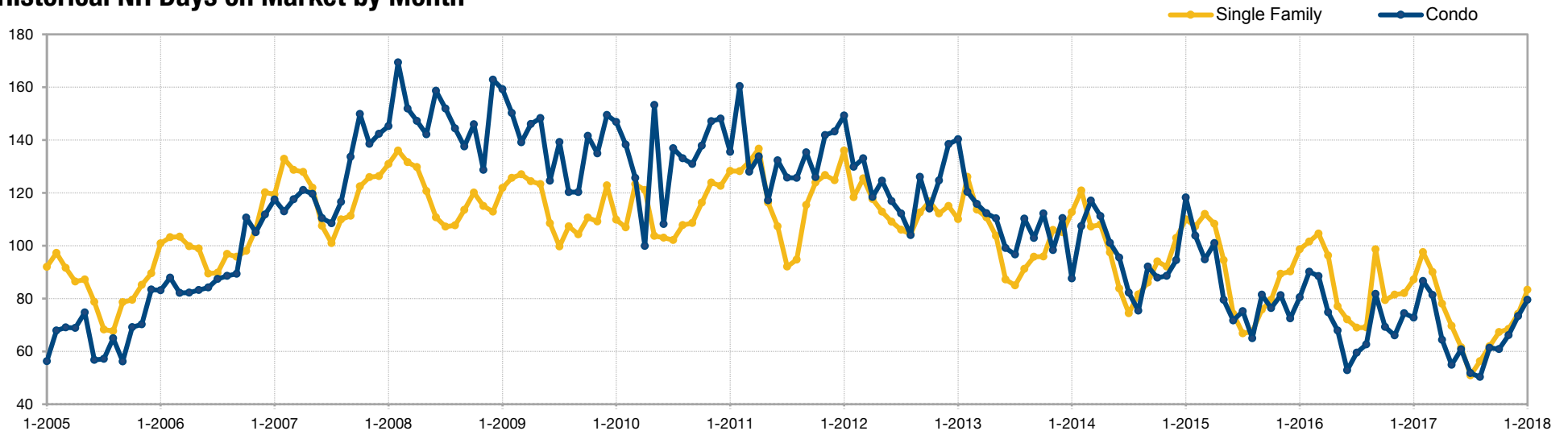
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	98	-3.9%	87	-3.3%
Mar-2017	90	-14.3%	81	-8.0%
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	50	-20.6%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
<b>Jan-2018</b>	<b>83</b>	<b>-4.6%</b>	<b>80</b>	<b>+9.6%</b>
12-Month Avg*	68	-17.3%	64	-8.9%

\* Days on Market for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

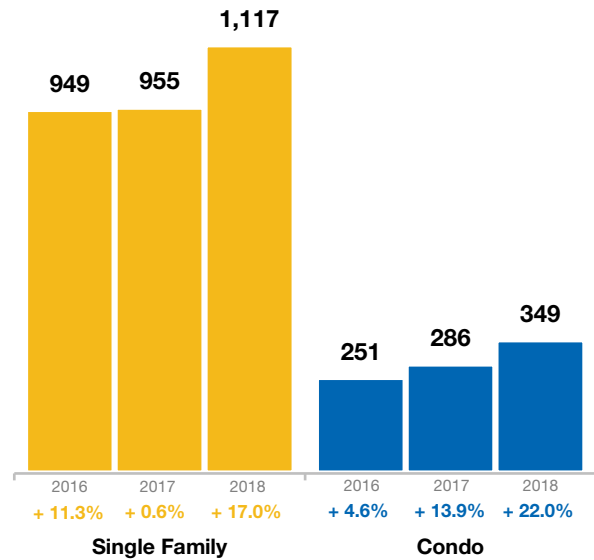


# NH Pending Sales

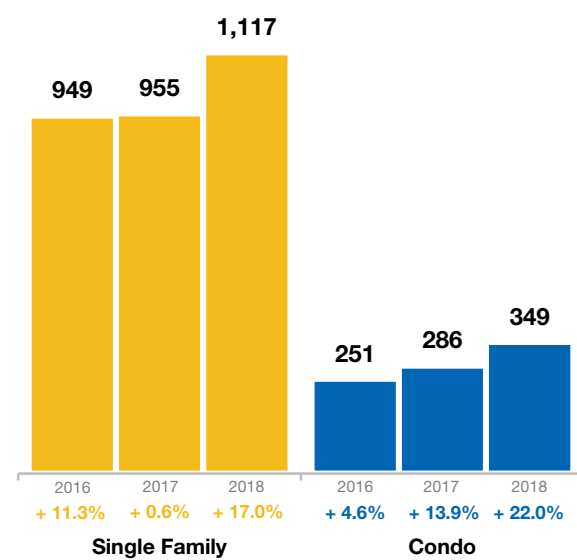
A count of the properties on which offers have been accepted in a given month.



## January

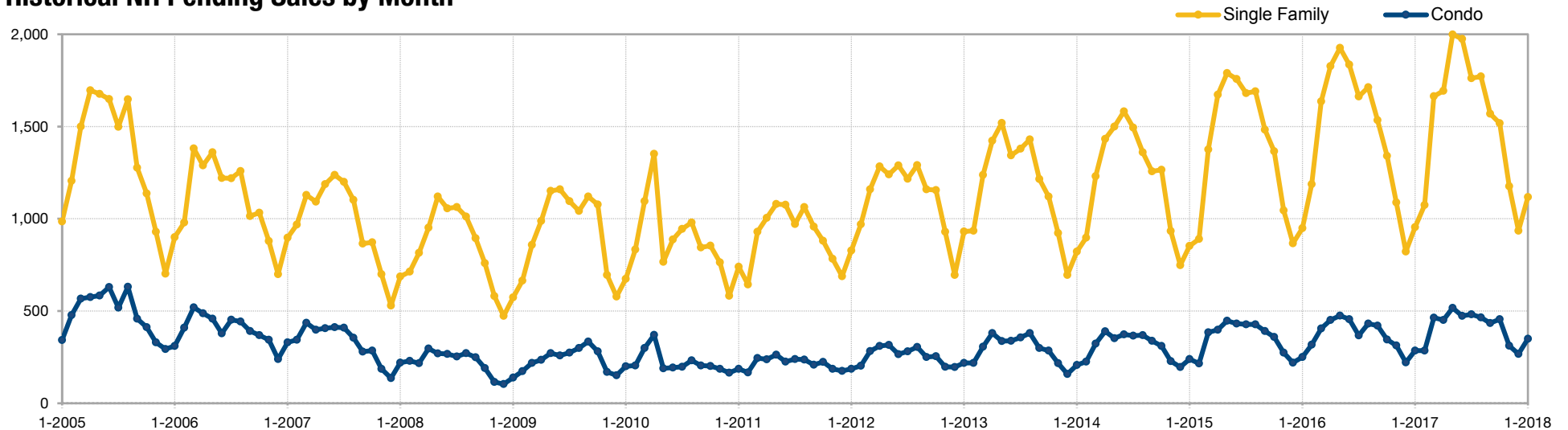


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	1,074	-9.6%	285	-10.4%
Mar-2017	1,664	+1.7%	464	+14.3%
Apr-2017	1,693	-7.3%	452	0.0%
May-2017	1,999	+3.8%	517	+8.8%
Jun-2017	1,975	+7.6%	473	+4.0%
Jul-2017	1,762	+6.0%	482	+31.0%
Aug-2017	1,772	+3.4%	465	+7.6%
Sep-2017	1,569	+2.2%	434	+3.1%
Oct-2017	1,518	+13.2%	455	+31.5%
Nov-2017	1,176	+8.1%	312	-0.3%
Dec-2017	935	+13.7%	268	+21.3%
<b>Jan-2018</b>	<b>1,117</b>	<b>+17.0%</b>	<b>349</b>	<b>+22.0%</b>
12-Month Avg	1,521	+4.1%	413	+10.3%

## Historical NH Pending Sales by Month



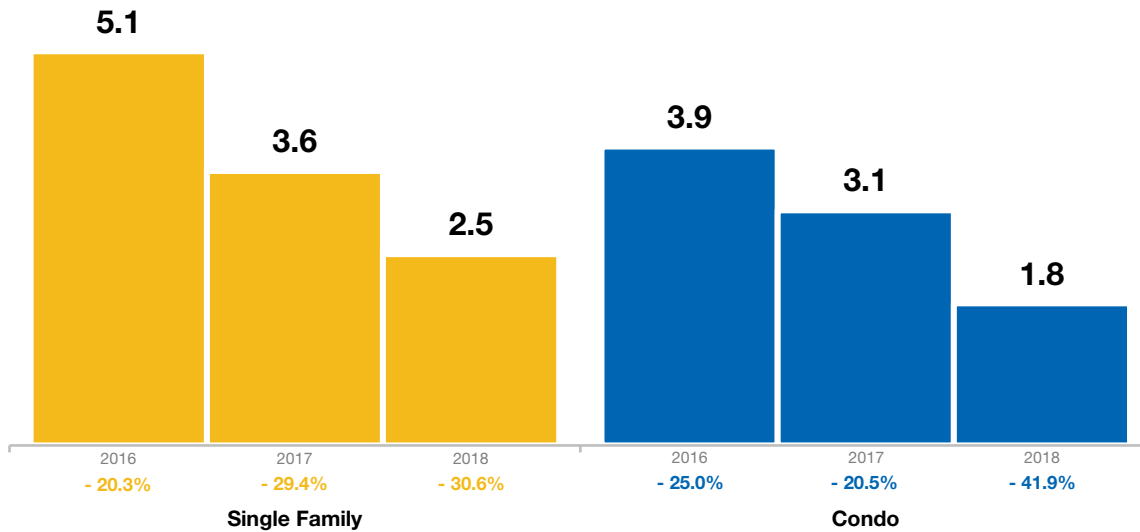


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



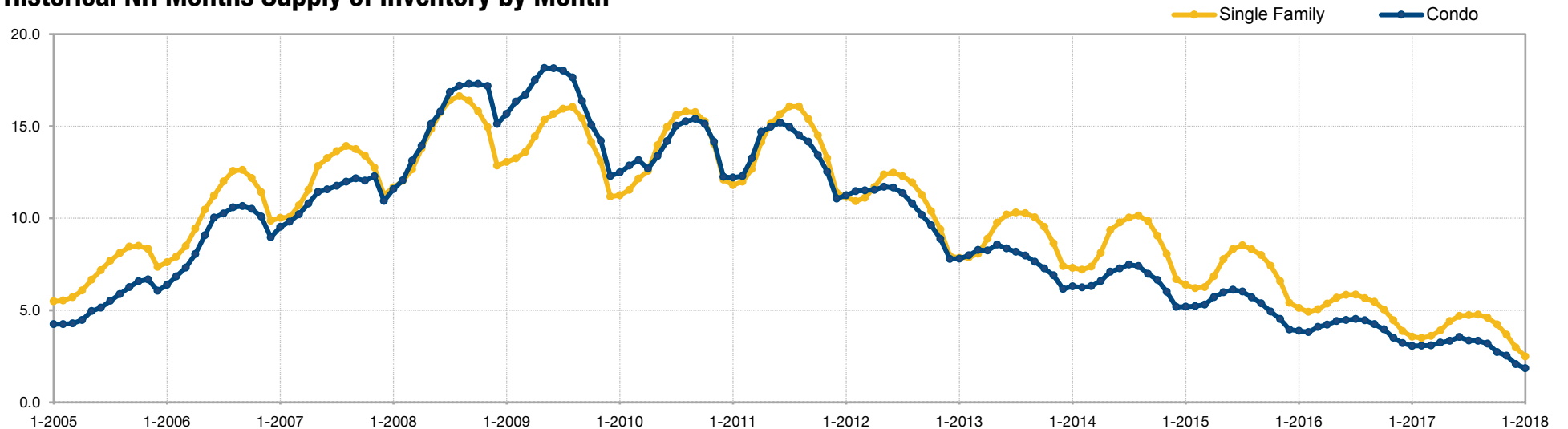
## January



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	3.5	-28.6%	3.1	-18.4%
Mar-2017	3.6	-29.4%	3.1	-24.4%
Apr-2017	3.9	-27.8%	3.2	-23.8%
May-2017	4.4	-22.8%	3.3	-25.0%
Jun-2017	4.7	-19.0%	3.6	-20.0%
Jul-2017	4.7	-20.3%	3.4	-24.4%
Aug-2017	4.8	-15.8%	3.3	-26.7%
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.2	-16.0%	2.7	-32.5%
Nov-2017	3.7	-17.8%	2.5	-28.6%
Dec-2017	3.0	-23.1%	2.1	-34.4%
<b>Jan-2018</b>	<b>2.5</b>	<b>-30.6%</b>	<b>1.8</b>	<b>-41.9%</b>
12-Month Avg*	4.0	-21.7%	2.9	-26.3%

\* Months Supply for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

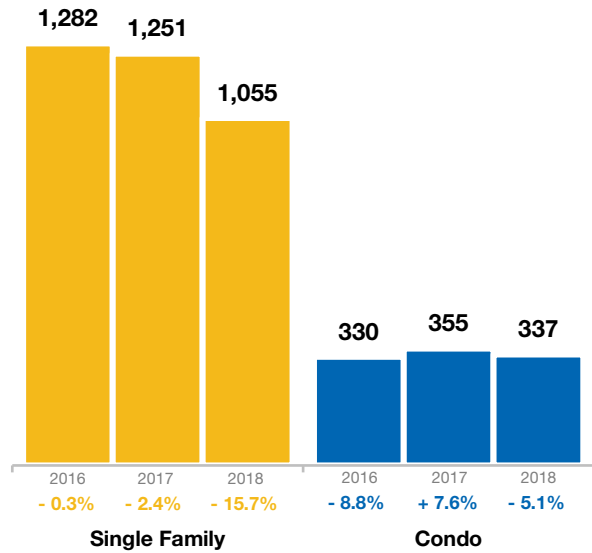


# NH New Listings

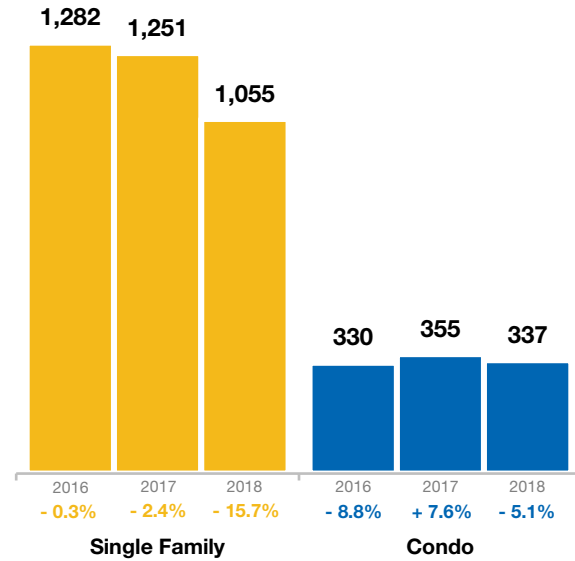
A count of the properties that have been newly listed on the market in a given month.



## January

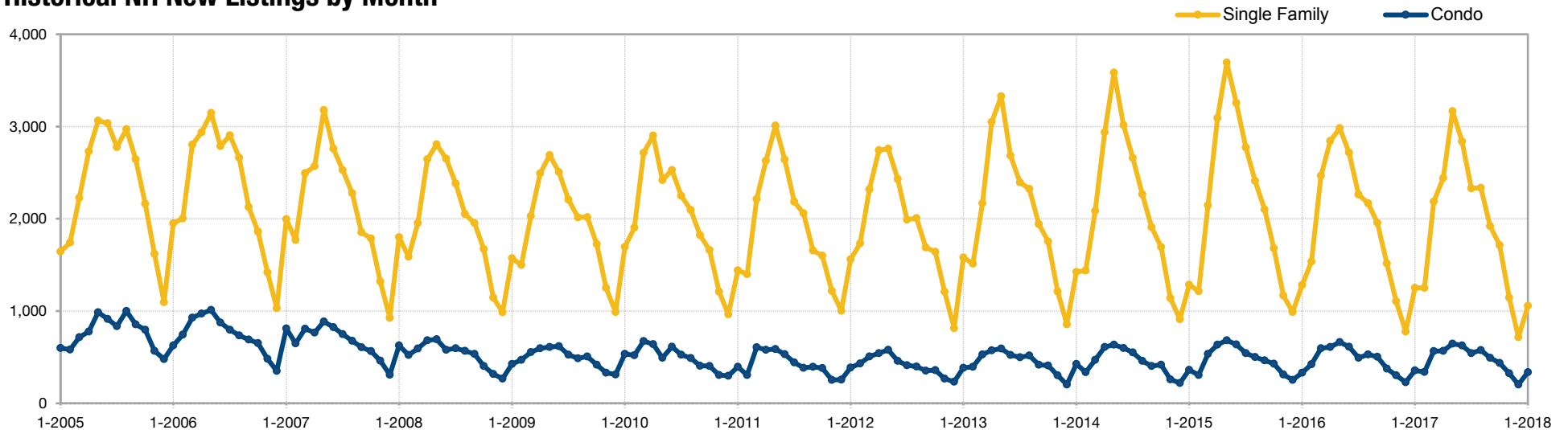


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	1,250	-18.6%	340	-19.6%
Mar-2017	2,184	-11.5%	566	-4.9%
Apr-2017	2,441	-14.1%	568	-6.7%
May-2017	3,167	+6.2%	646	-2.7%
Jun-2017	2,837	+4.3%	627	+2.1%
Jul-2017	2,329	+2.9%	542	+9.9%
Aug-2017	2,335	+7.7%	576	+8.7%
Sep-2017	1,920	-1.8%	494	-2.2%
Oct-2017	1,715	+13.1%	438	+16.8%
Nov-2017	1,144	+3.3%	325	+7.6%
Dec-2017	716	-7.9%	204	-10.5%
<b>Jan-2018</b>	<b>1,055</b>	<b>-15.7%</b>	<b>337</b>	<b>-5.1%</b>
12-Month Avg	1,966	-2.1%	474	-0.5%

## Historical NH New Listings by Month

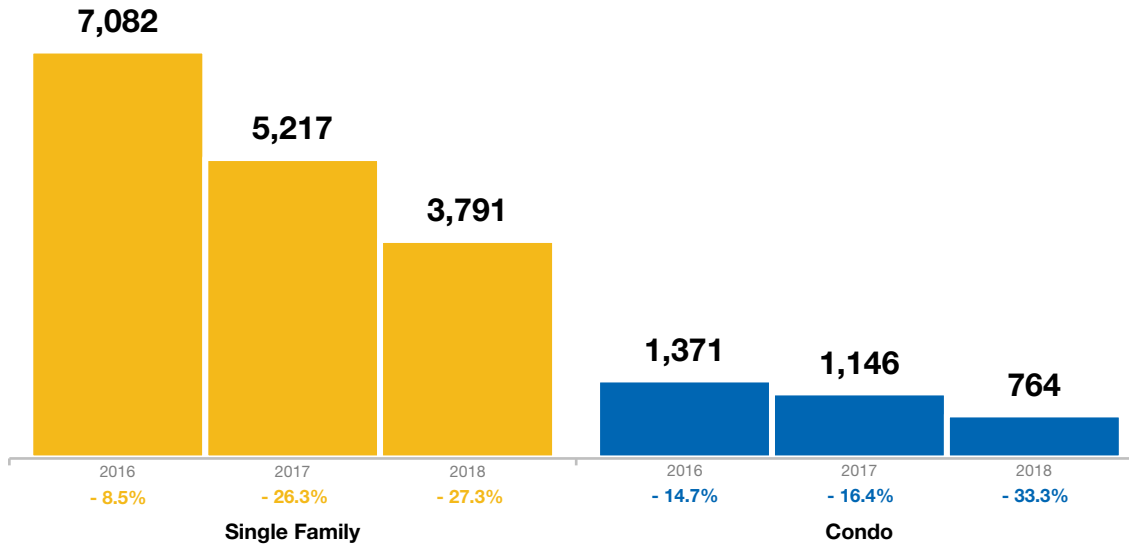


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

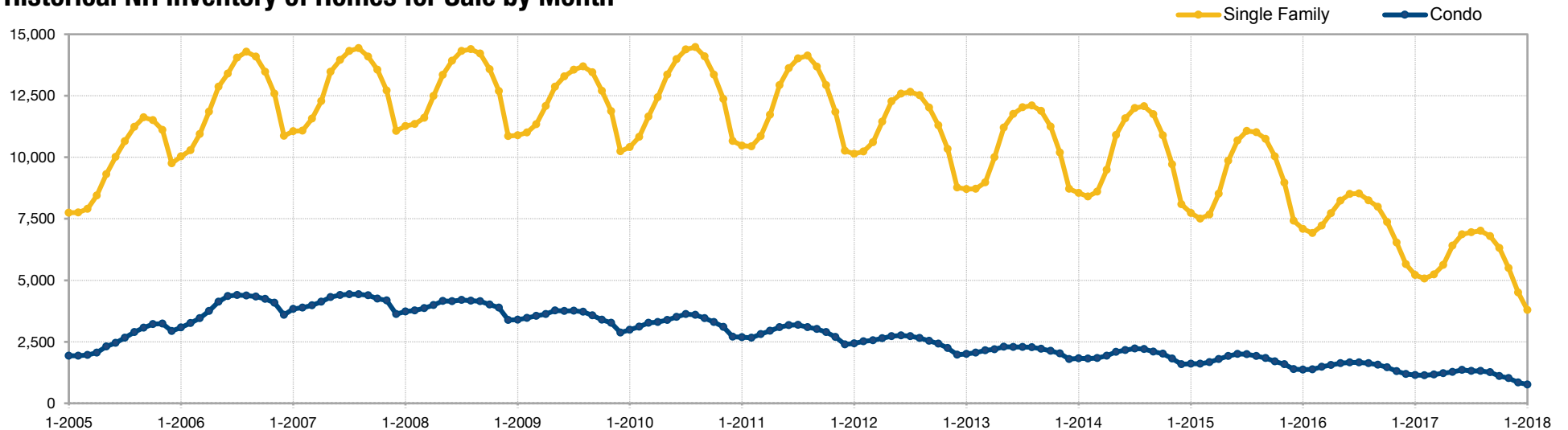


## January



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	5,065	-26.8%	1,142	-17.2%
Mar-2017	5,235	-27.5%	1,166	-21.5%
Apr-2017	5,619	-27.3%	1,220	-21.4%
May-2017	6,402	-22.3%	1,271	-22.1%
Jun-2017	6,865	-19.3%	1,355	-18.4%
Jul-2017	6,952	-18.5%	1,312	-20.9%
Aug-2017	7,010	-15.0%	1,314	-19.5%
Sep-2017	6,789	-15.0%	1,261	-19.6%
Oct-2017	6,313	-14.4%	1,104	-24.4%
Nov-2017	5,500	-15.8%	1,025	-21.5%
Dec-2017	4,503	-20.3%	845	-29.2%
<b>Jan-2018</b>	<b>3,791</b>	<b>-27.3%</b>	<b>764</b>	<b>-33.3%</b>
12-Month Avg	5,837	-20.5%	1,148	-22.0%

## Historical NH Inventory of Homes for Sale by Month



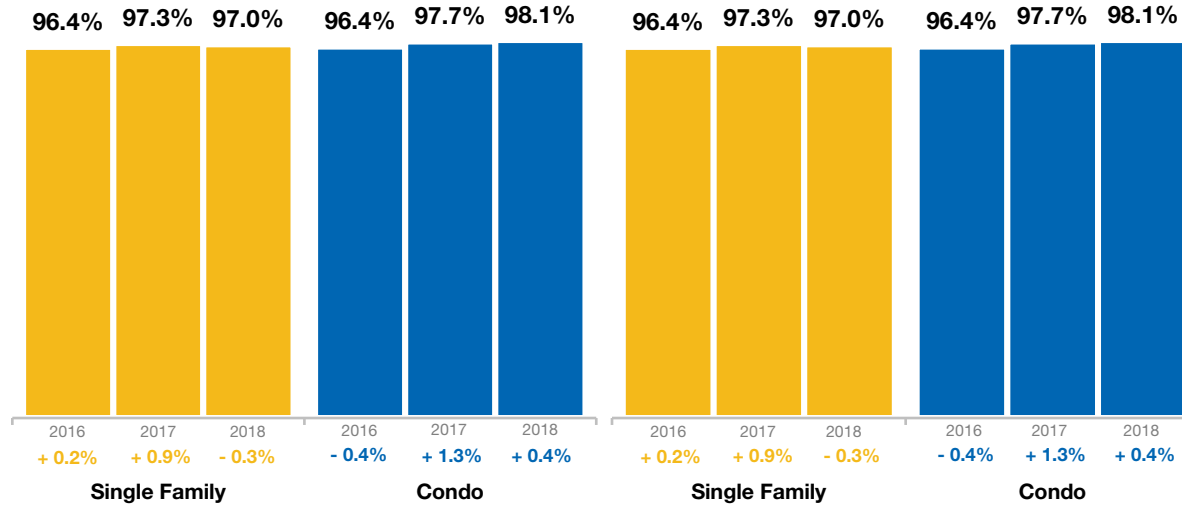
# NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## January

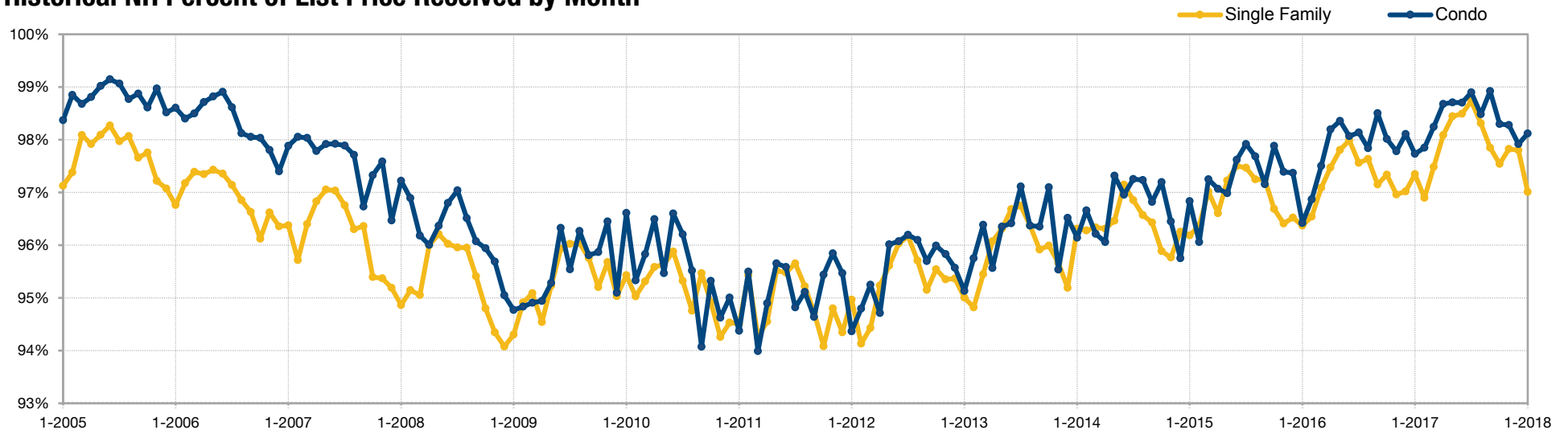
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.8%	+0.6%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.8%	+0.8%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
<b>Jan-2018</b>	<b>97.0%</b>	<b>-0.3%</b>	<b>98.1%</b>	<b>+0.4%</b>
12-Month Avg*	98.0%	+0.6%	98.5%	+0.5%

\* Pct. of List Price Received for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



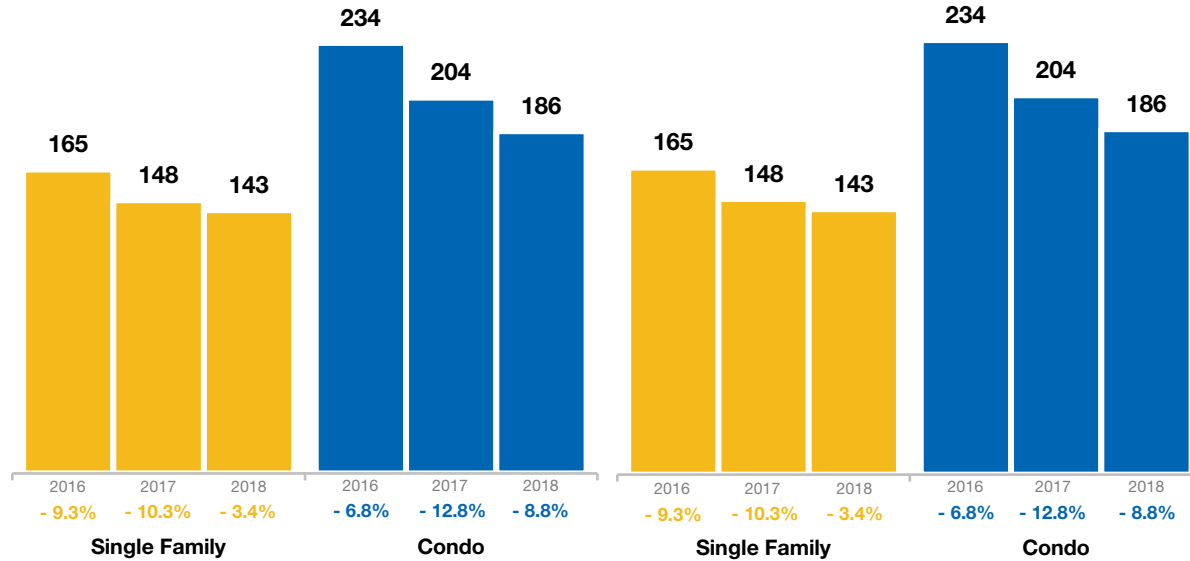
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## January

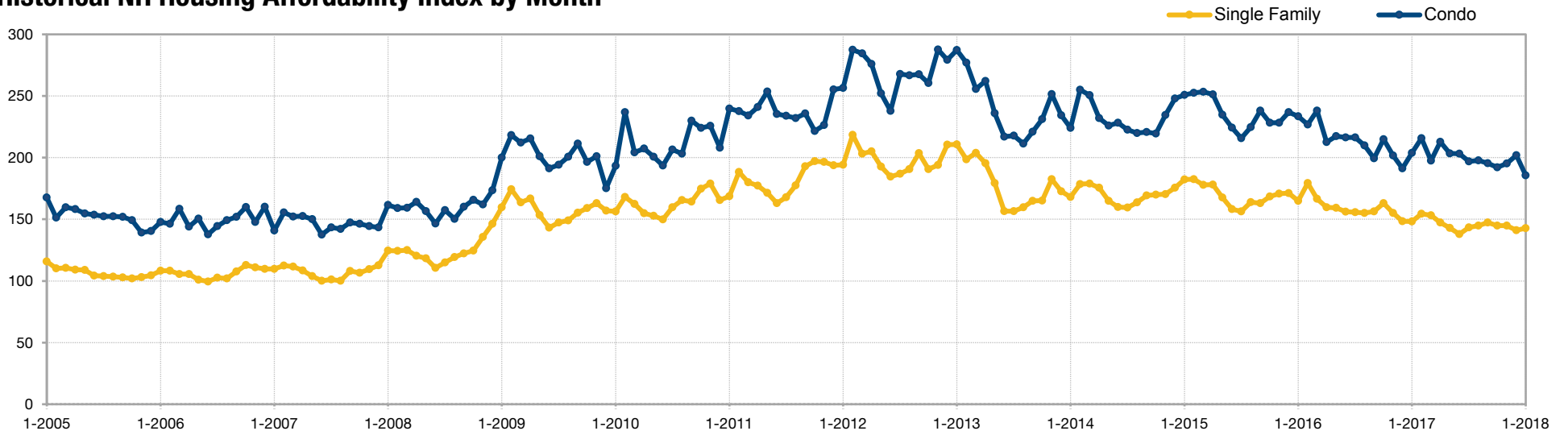
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	153	-8.4%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	195	-3.5%
Dec-2017	141	-4.7%	202	+5.8%
<b>Jan-2018</b>	<b>143</b>	<b>-3.4%</b>	<b>186</b>	<b>-8.8%</b>
12-Month Avg*	145	-9.8%	159	-12.4%

\* Affordability Index for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		1,245	<b>1,228</b>	- 1.4%	1,245	<b>1,228</b>	- 1.4%
<b>Median Sales Price</b>		\$228,750	<b>\$243,000</b>	+ 6.2%	\$228,750	<b>\$243,000</b>	+ 6.2%
<b>\$ Volume of Closed Sales (in millions)</b>		\$335.7	<b>\$484.8</b>	+ 44.4%	\$335.7	<b>\$484.8</b>	+ 44.4%
<b>Days on Market</b>		83	<b>82</b>	- 1.2%	83	<b>82</b>	- 1.2%
<b>Pending Sales</b>		1,300	<b>1,528</b>	+ 17.5%	1,300	<b>1,528</b>	+ 17.5%
<b>Months Supply</b>		3.4	<b>2.3</b>	- 32.4%	--	--	--
<b>New Listings</b>		1,679	<b>1,456</b>	- 13.3%	1,679	<b>1,456</b>	- 13.3%
<b>Homes for Sale</b>		6,618	<b>4,759</b>	- 28.1%	--	--	--
<b>Pct. of List Price Received</b>		97.2%	<b>97.0%</b>	- 0.2%	97.2%	<b>97.0%</b>	- 0.2%
<b>Affordability Index</b>		160	<b>153</b>	- 4.8%	160	<b>153</b>	- 4.8%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
<b>Belknap</b>	64	57	- 10.9%	\$196,750	\$200,000	+ 1.7%	\$22.2	\$13.5	- 39.2%	103	96	- 6.8%	45	65	+ 44.4%
Belknap Year-to-Date	64	57	- 10.9%	\$196,750	\$200,000	+ 1.7%	\$22.2	\$13.5	- 39.2%	103	96	- 6.8%	45	65	+ 44.4%
<b>Carroll</b>	61	48	- 21.3%	\$214,900	\$216,500	+ 0.7%	\$17.4	\$14.5	- 16.7%	147	96	- 34.7%	65	66	+ 1.5%
Carroll Year-to-Date	61	48	- 21.3%	\$214,900	\$216,500	+ 0.7%	\$17.4	\$14.5	- 16.7%	147	96	- 34.7%	65	66	+ 1.5%
<b>Cheshire</b>	45	53	+ 17.8%	\$167,000	\$185,000	+ 10.8%	\$8.1	\$10.3	+ 27.2%	111	94	- 15.3%	51	56	+ 9.8%
Cheshire Year-to-Date	45	53	+ 17.8%	\$167,000	\$185,000	+ 10.8%	\$8.1	\$10.3	+ 27.2%	111	94	- 15.3%	51	56	+ 9.8%
<b>Coos</b>	22	32	+ 45.5%	\$109,950	\$99,950	- 9.1%	\$2.9	\$4.1	+ 41.4%	184	118	- 35.9%	28	23	- 17.9%
Coos Year-to-Date	22	32	+ 45.5%	\$109,950	\$99,950	- 9.1%	\$2.9	\$4.1	+ 41.4%	184	118	- 35.9%	28	23	- 17.9%
<b>Grafton</b>	62	61	- 1.6%	\$174,950	\$260,000	+ 48.6%	\$14.0	\$16.2	+ 15.7%	95	123	+ 29.5%	68	83	+ 22.1%
Grafton Year-to-Date	62	61	- 1.6%	\$174,950	\$260,000	+ 48.6%	\$14.0	\$16.2	+ 15.7%	95	123	+ 29.5%	68	83	+ 22.1%
<b>Hillsborough</b>	227	247	+ 8.8%	\$270,000	\$289,900	+ 7.4%	\$68.8	\$80.8	+ 17.4%	56	74	+ 32.1%	241	304	+ 26.1%
Hillsborough Year-to-Date	227	247	+ 8.8%	\$270,000	\$289,900	+ 7.4%	\$68.8	\$80.8	+ 17.4%	56	74	+ 32.1%	241	304	+ 26.1%
<b>Merrimack</b>	108	106	- 1.9%	\$224,000	\$249,950	+ 11.6%	\$26.9	\$28.2	+ 4.8%	89	79	- 11.2%	121	148	+ 22.3%
Merrimack Year-to-Date	108	106	- 1.9%	\$224,000	\$249,950	+ 11.6%	\$26.9	\$28.2	+ 4.8%	89	79	- 11.2%	121	148	+ 22.3%
<b>Rockingham</b>	186	186	0.0%	\$331,550	\$360,000	+ 8.6%	\$77.0	\$218.3	+ 183.5%	70	68	- 2.9%	213	211	- 0.9%
Rockingham Year-to-Date	186	186	0.0%	\$331,550	\$360,000	+ 8.6%	\$77.0	\$218.3	+ 183.5%	70	68	- 2.9%	213	211	- 0.9%
<b>Strafford</b>	81	93	+ 14.8%	\$221,000	\$247,400	+ 11.9%	\$19.5	\$25.4	+ 30.3%	81	76	- 6.2%	91	119	+ 30.8%
Strafford Year-to-Date	81	93	+ 14.8%	\$221,000	\$247,400	+ 11.9%	\$19.5	\$25.4	+ 30.3%	81	76	- 6.2%	91	119	+ 30.8%
<b>Sullivan</b>	36	28	- 22.2%	\$174,900	\$125,500	- 28.2%	\$6.8	\$4.2	- 38.2%	157	118	- 24.8%	32	42	+ 31.3%
Sullivan Year-to-Date	36	28	- 22.2%	\$174,900	\$125,500	- 28.2%	\$6.8	\$4.2	- 38.2%	157	118	- 24.8%	32	42	+ 31.3%
<b>Entire State</b>	892	911	+ 2.1%	\$247,500	\$260,000	+ 5.1%	\$263.8	\$415.5	+ 57.5%	87	83	- 4.6%	955	1,117	+ 17.0%
Entire State Year-to-Date	892	911	+ 2.1%	\$247,500	\$260,000	+ 5.1%	\$263.8	\$415.5	+ 57.5%	87	83	- 4.6%	955	1,117	+ 17.0%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
<b>Belknap</b>	17	7	- 58.8%	\$170,000	\$152,900	- 10.1%	\$3.8	\$1.5	- 60.5%	154	226	+ 46.8%	14	16	+ 14.3%
Belknap Year-to-Date	17	7	- 58.8%	\$170,000	\$152,900	- 10.1%	\$3.8	\$1.5	- 60.5%	154	226	+ 46.8%	14	16	+ 14.3%
<b>Carroll</b>	12	14	+ 16.7%	\$162,625	\$194,500	+ 19.6%	\$2.2	\$3.2	+ 45.5%	93	164	+ 76.3%	12	22	+ 83.3%
Carroll Year-to-Date	12	14	+ 16.7%	\$162,625	\$194,500	+ 19.6%	\$2.2	\$3.2	+ 45.5%	93	164	+ 76.3%	12	22	+ 83.3%
<b>Cheshire</b>	2	2	0.0%	\$233,655	\$123,250	- 47.3%	\$0.5	\$0.2	- 60.0%	109	72	- 33.9%	6	6	0.0%
Cheshire Year-to-Date	2	2	0.0%	\$233,655	\$123,250	- 47.3%	\$0.5	\$0.2	- 60.0%	109	72	- 33.9%	6	6	0.0%
<b>Coos</b>	0	3	--	\$0	\$220,000	--	\$0.0	\$0.7	--		152	--	1	1	0.0%
Coos Year-to-Date	0	3	--	\$0	\$220,000	--	\$0.0	\$0.7	--		152	--	1	1	0.0%
<b>Grafton</b>	32	21	- 34.4%	\$146,000	\$185,000	+ 26.7%	\$5.7	\$5.5	- 3.5%	159	118	- 25.8%	48	32	- 33.3%
Grafton Year-to-Date	32	21	- 34.4%	\$146,000	\$185,000	+ 26.7%	\$5.7	\$5.5	- 3.5%	159	118	- 25.8%	48	32	- 33.3%
<b>Hillsborough</b>	98	87	- 11.2%	\$169,000	\$183,000	+ 8.3%	\$19.8	\$18.9	- 4.5%	47	59	+ 25.5%	95	118	+ 24.2%
Hillsborough Year-to-Date	98	87	- 11.2%	\$169,000	\$183,000	+ 8.3%	\$19.8	\$18.9	- 4.5%	47	59	+ 25.5%	95	118	+ 24.2%
<b>Merrimack</b>	24	17	- 29.2%	\$174,000	\$132,900	- 23.6%	\$4.4	\$2.5	- 43.2%	55	46	- 16.4%	16	31	+ 93.8%
Merrimack Year-to-Date	24	17	- 29.2%	\$174,000	\$132,900	- 23.6%	\$4.4	\$2.5	- 43.2%	55	46	- 16.4%	16	31	+ 93.8%
<b>Rockingham</b>	91	88	- 3.3%	\$260,950	\$240,950	- 7.7%	\$29.4	\$29.1	- 1.0%	53	77	+ 45.3%	77	100	+ 29.9%
Rockingham Year-to-Date	91	88	- 3.3%	\$260,950	\$240,950	- 7.7%	\$29.4	\$29.1	- 1.0%	53	77	+ 45.3%	77	100	+ 29.9%
<b>Strafford</b>	12	20	+ 66.7%	\$125,000	\$170,500	+ 36.4%	\$1.7	\$3.7	+ 117.6%	107	47	- 56.1%	15	21	+ 40.0%
Strafford Year-to-Date	12	20	+ 66.7%	\$125,000	\$170,500	+ 36.4%	\$1.7	\$3.7	+ 117.6%	107	47	- 56.1%	15	21	+ 40.0%
<b>Sullivan</b>	1	1	0.0%	\$83,000	\$155,000	+ 86.7%	\$0.1	\$0.2	+ 100.0%	168	89	- 47.0%	2	2	0.0%
Sullivan Year-to-Date	1	1	0.0%	\$83,000	\$155,000	+ 86.7%	\$0.1	\$0.2	+ 100.0%	168	89	- 47.0%	2	2	0.0%
<b>Entire State</b>	289	260	- 10.0%	\$179,950	\$199,900	+ 11.1%	\$67.6	\$65.6	- 3.0%	73	80	+ 9.6%	286	349	+ 22.0%
Entire State Year-to-Date	289	260	- 10.0%	\$179,950	\$199,900	+ 11.1%	\$67.6	\$65.6	- 3.0%	73	80	+ 9.6%	286	349	+ 22.0%