



# NH Monthly Indicators

## January 2017

January brings out a rejuvenated crop of buyers with a renewed enthusiasm in a new calendar year. Sales totals may still inevitably start slow in the first half of the year due to ongoing inventory concerns. Continued declines in the number of homes available for sale may push out potential buyers who simply cannot compete for homes selling at higher price points in a low number of days, especially if mortgage rates continue to increase.

New Listings were down 3.3 percent for single family homes but increased 5.2 percent for condo properties. Pending Sales increased 21.2 percent for single family homes and 27.0 percent for condo properties.

The Median Sales Price was up 6.9 percent to \$247,500 for single family homes and 10.0 percent to \$179,900 for condo properties. Months Supply of Inventory decreased 37.3 percent for single family units and 28.2 percent for condo units.

In case you missed it, we have a new U.S. president. In his first hour in office, the .25 percentage point rate cut on mortgage insurance premiums for loans backed by the Federal Housing Administration (FHA) was removed, setting the table for what should be an interesting presidential term for real estate policy. FHA loans tend to be a favorable option for those with limited financial resources. On a brighter note, wages are on the uptick for many Americans, while unemployment rates have remained stable and relatively unchanged for several months. The system is ripe for more home purchasing if there are more homes available to sell.

## Monthly Snapshot

**- 5.6%**      **+ 6.9%**      **+ 0.8%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		926	874	- 5.6%	926	874	- 5.6%
<b>Median Sales Price</b>		\$231,500	\$247,500	+ 6.9%	\$231,500	\$247,500	+ 6.9%
<b>\$ Volume of Closed Sales (in millions)</b>		\$257.5	\$259.5	+ 0.8%	\$257.5	\$259.5	+ 0.8%
<b>Days on Market</b>		99	87	- 12.1%	99	87	- 12.1%
<b>Pending Sales</b>		951	1,153	+ 21.2%	951	1,153	+ 21.2%
<b>Months Supply</b>		5.1	3.2	- 37.3%	--	--	--
<b>New Listings</b>		1,282	1,240	- 3.3%	1,282	1,240	- 3.3%
<b>Homes for Sale</b>		7,086	4,759	- 32.8%	--	--	--
<b>Pct. of List Price Received</b>		96.4%	97.4%	+ 1.0%	96.4%	97.4%	+ 1.0%
<b>Affordability Index</b>		165	148	- 10.3%	165	148	- 10.3%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



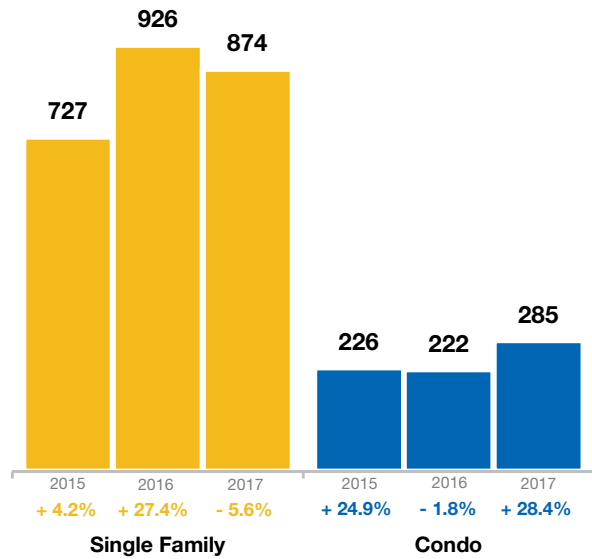
Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		222	<b>285</b>	+ 28.4%	222	<b>285</b>	+ 28.4%
<b>Median Sales Price</b>		\$163,500	<b>\$179,900</b>	+ 10.0%	\$163,500	<b>\$179,900</b>	+ 10.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$44.2	<b>\$66.6</b>	+ 50.7%	\$44.2	<b>\$66.6</b>	+ 50.7%
<b>Days on Market</b>		80	<b>73</b>	- 8.8%	80	<b>73</b>	- 8.8%
<b>Pending Sales</b>		252	<b>320</b>	+ 27.0%	252	<b>320</b>	+ 27.0%
<b>Months Supply</b>		3.9	<b>2.8</b>	- 28.2%	--	--	--
<b>New Listings</b>		330	<b>347</b>	+ 5.2%	330	<b>347</b>	+ 5.2%
<b>Homes for Sale</b>		1,373	<b>1,051</b>	- 23.5%	--	--	--
<b>Pct. of List Price Received</b>		96.4%	<b>97.7%</b>	+ 1.3%	96.4%	<b>97.7%</b>	+ 1.3%
<b>Affordability Index</b>		234	<b>204</b>	- 12.8%	234	<b>204</b>	- 12.8%

# NH Closed Sales

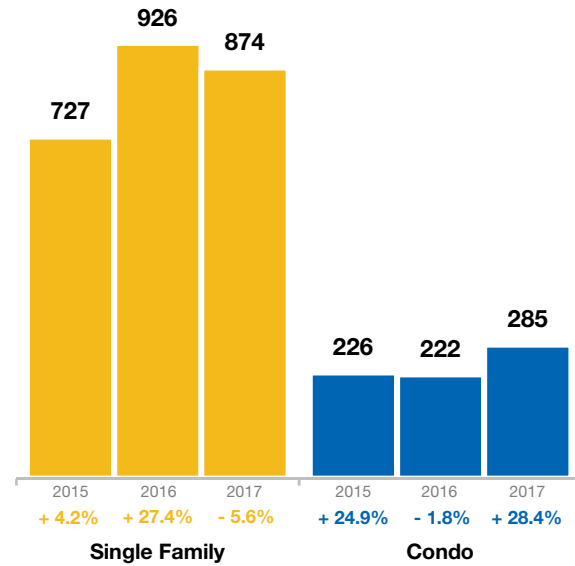
A count of the actual sales that closed in a given month.



## January

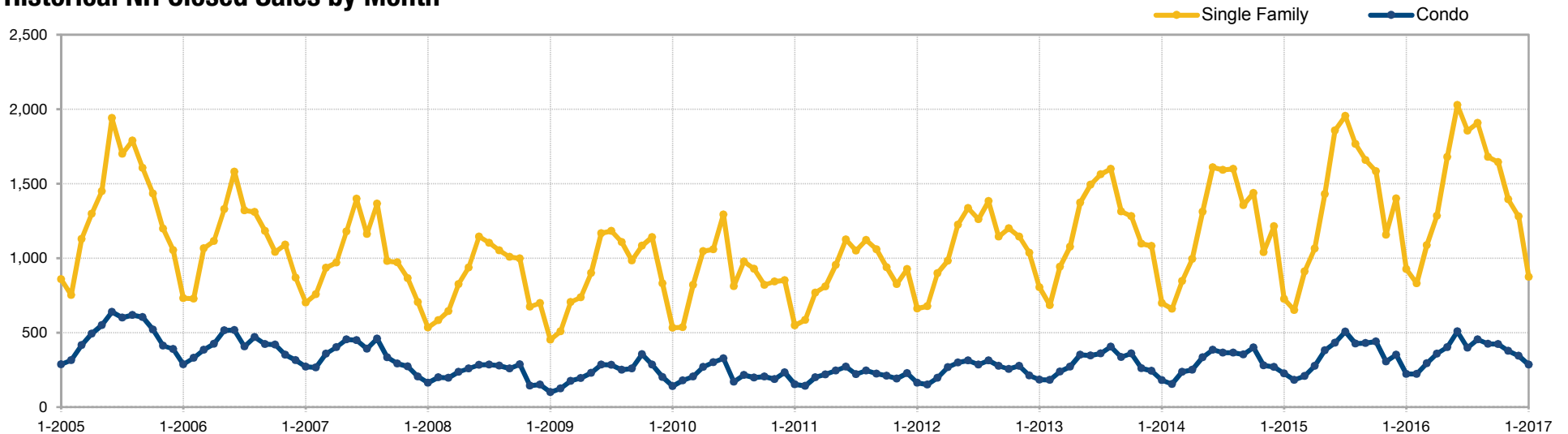


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	831	+27.5%	222	+21.3%
Mar-2016	1,087	+19.3%	294	+41.3%
Apr-2016	1,283	+20.6%	358	+29.2%
May-2016	1,680	+17.4%	402	+5.5%
Jun-2016	2,027	+9.2%	509	+17.8%
Jul-2016	1,855	-5.1%	398	-21.5%
Aug-2016	1,907	+8.0%	454	+6.6%
Sep-2016	1,680	+1.3%	424	-1.4%
Oct-2016	1,645	+3.9%	423	-4.1%
Nov-2016	1,395	+20.7%	377	+22.8%
Dec-2016	1,280	-8.6%	344	-2.0%
<b>Jan-2017</b>	<b>874</b>	<b>-5.6%</b>	<b>285</b>	<b>+28.4%</b>
12-Month Avg	1,462	+7.3%	374	+7.8%

## Historical NH Closed Sales by Month



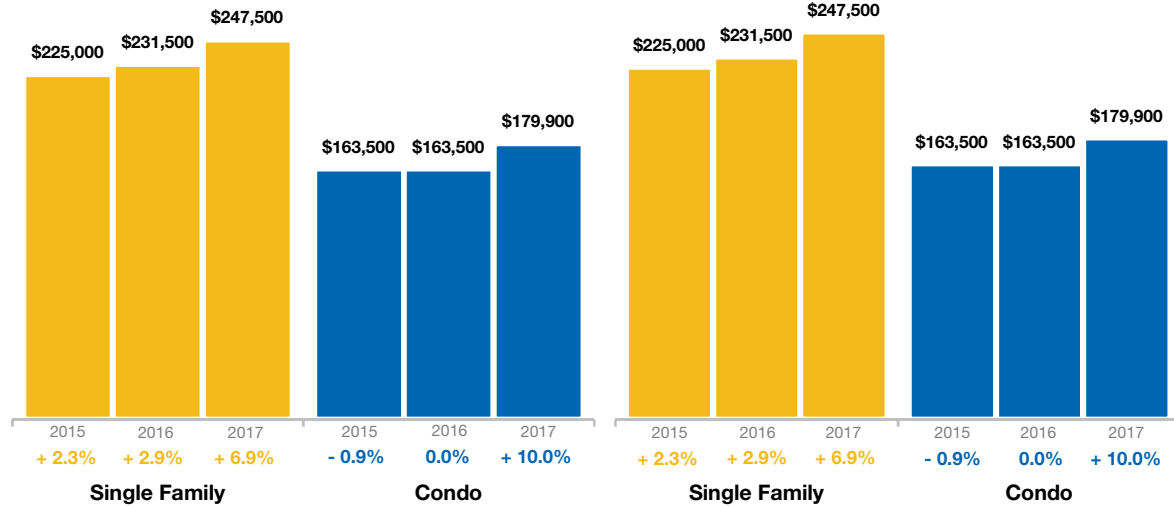
# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## January

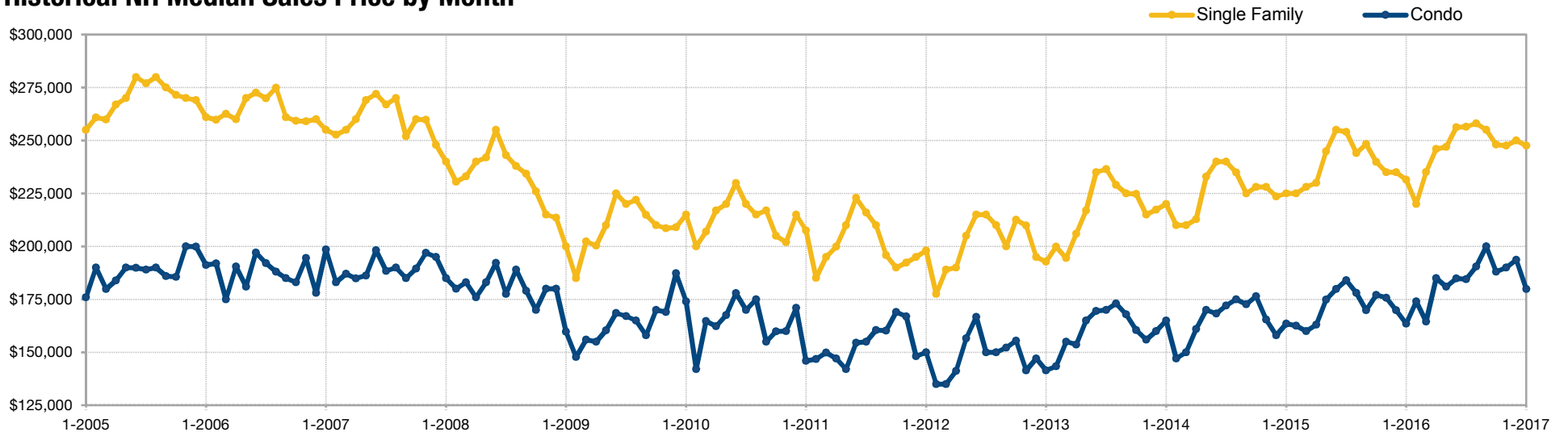
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	\$220,000	-2.2%	\$173,950	+7.0%
Mar-2016	\$235,100	+3.1%	\$164,450	+2.8%
Apr-2016	\$246,000	+7.0%	\$185,000	+13.5%
May-2016	\$246,950	+0.8%	\$181,000	+3.5%
Jun-2016	\$256,200	+0.5%	\$184,900	+2.8%
Jul-2016	\$256,500	+1.0%	\$184,500	+0.3%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$247,500	+5.3%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$193,689	+14.0%
<b>Jan-2017</b>	<b>\$247,500</b>	<b>+6.9%</b>	<b>\$179,900</b>	<b>+10.0%</b>
12-Month Avg*	\$249,900	+3.5%	\$185,000	+6.8%

\* Median Sales Price for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

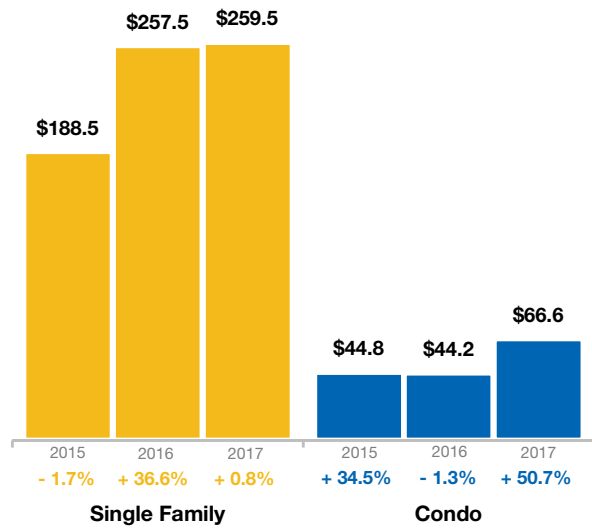


# NH \$ Volume of Closed Sales

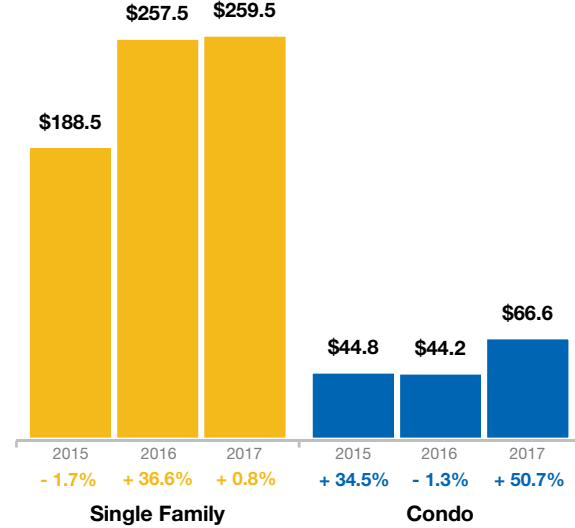
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## January



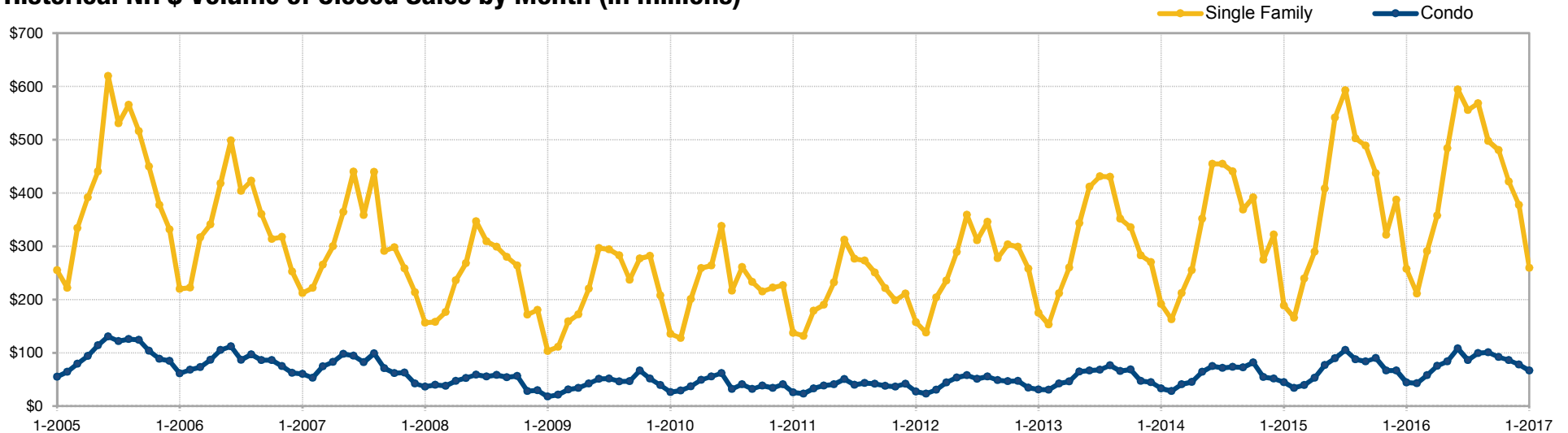
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	\$211.4	+27.3%	\$42.7	+25.2%
Mar-2016	\$290.9	+21.5%	\$57.8	+46.7%
Apr-2016	\$357.3	+23.4%	\$75.6	+42.9%
May-2016	\$483.6	+18.4%	\$83.9	+8.8%
Jun-2016	\$594.1	+9.7%	\$108.3	+20.7%
Jul-2016	\$555.5	-6.3%	\$86.1	-18.4%
Aug-2016	\$568.4	+13.2%	\$99.7	+13.7%
Sep-2016	\$497.6	+1.8%	\$100.7	+20.2%
Oct-2016	\$480.6	+9.9%	\$91.9	+1.9%
Nov-2016	\$421.3	+31.2%	\$86.3	+29.0%
Dec-2016	\$377.3	-2.6%	\$77.9	+16.6%
<b>Jan-2017</b>	<b>\$259.5</b>	<b>+0.8%</b>	<b>\$66.6</b>	<b>+50.7%</b>
12-Month Avg*	\$424.8	+10.1%	\$81.4	+16.6%

\* \$ Volume of Closed Sales (in millions) for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

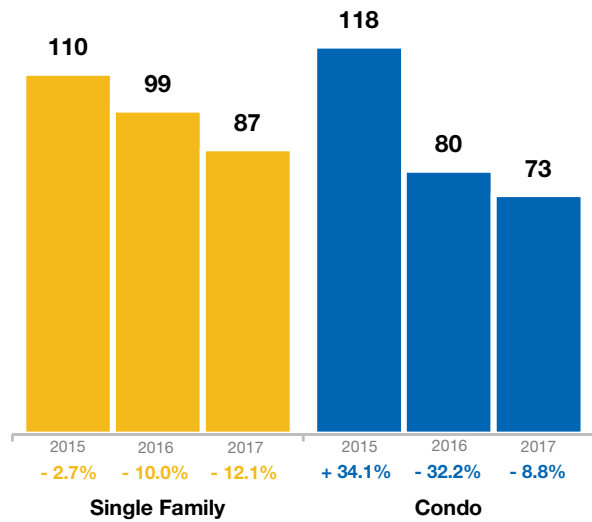


# NH Days on Market

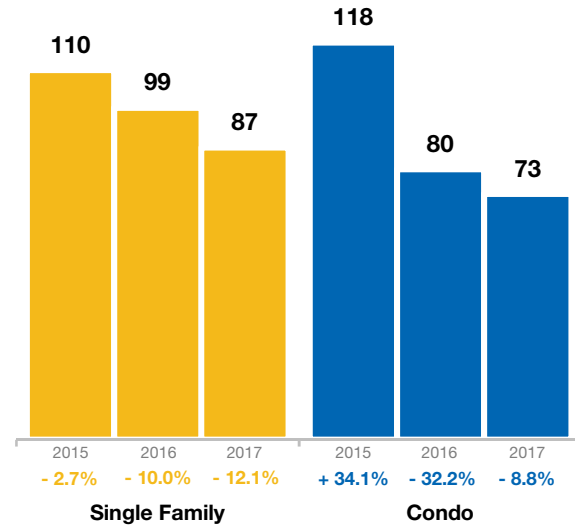
Average number of days between when a property is listed and when an offer is accepted in a given month.



## January



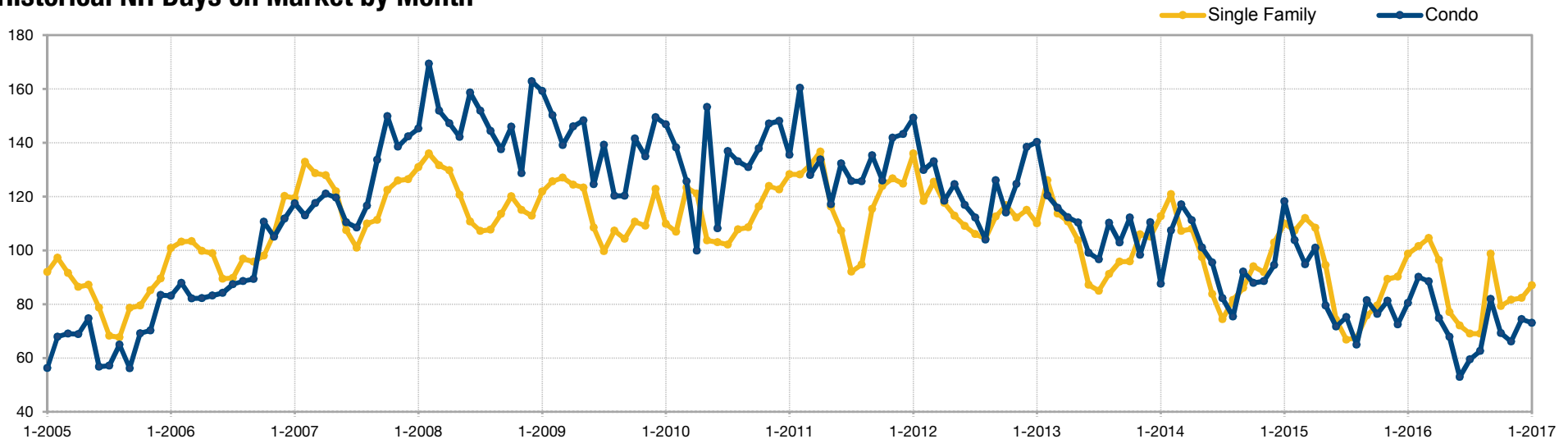
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	102	-4.7%	90	-13.5%
Mar-2016	105	-6.3%	88	-7.4%
Apr-2016	96	-11.1%	75	-25.7%
May-2016	77	-18.1%	68	-15.0%
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	82	-7.9%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
<b>Jan-2017</b>	<b>87</b>	<b>-12.1%</b>	<b>73</b>	<b>-8.8%</b>
12-Month Avg*	83	-2.3%	70	-11.8%

\* Days on Market for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

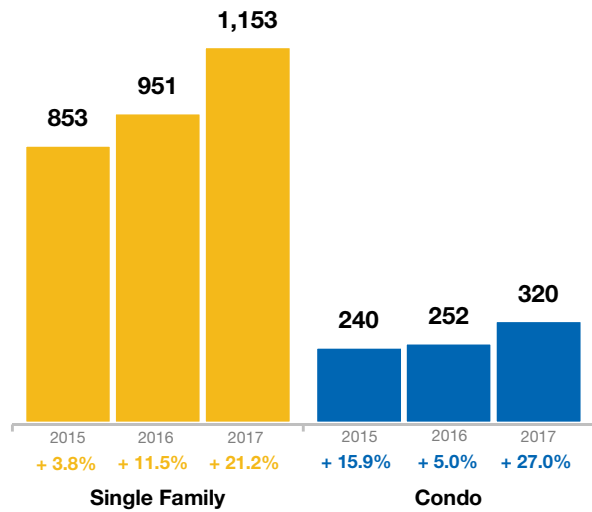


# NH Pending Sales

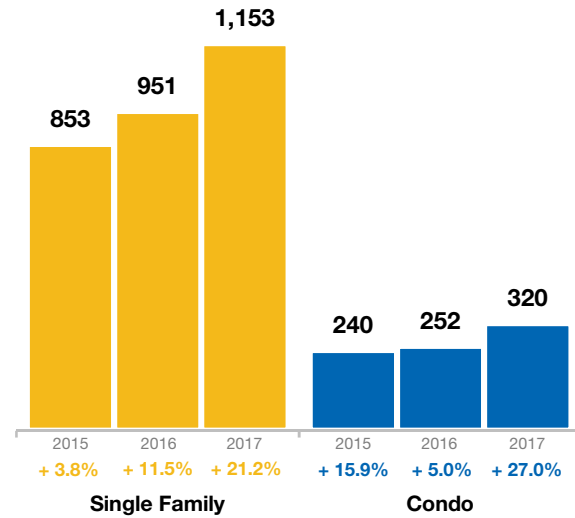
A count of the properties on which offers have been accepted in a given month.



## January

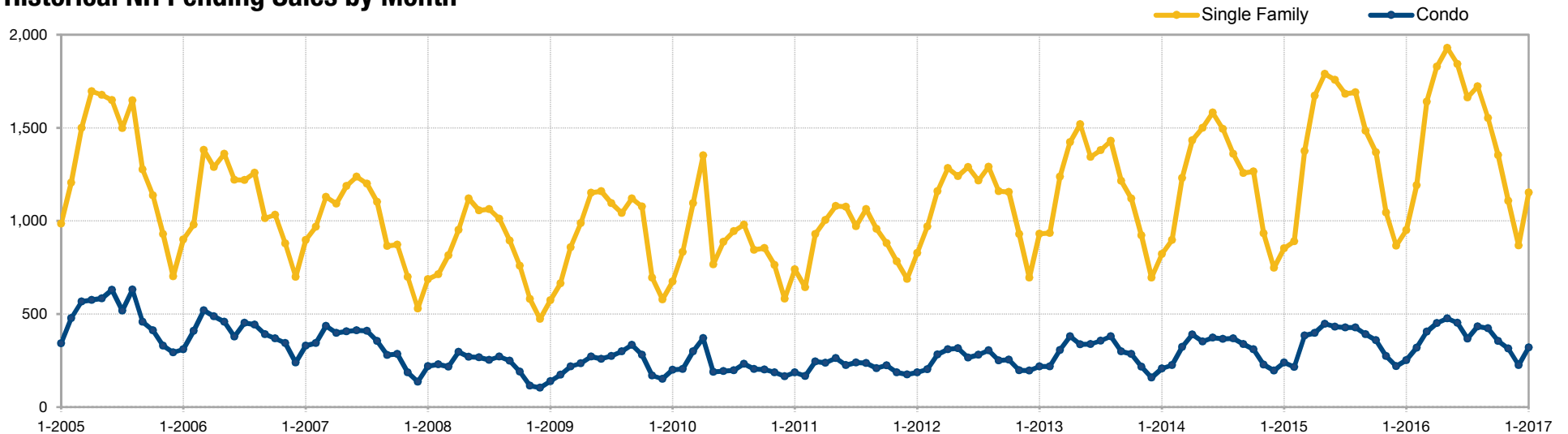


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	1,191	+33.7%	319	+47.7%
Mar-2016	1,641	+19.3%	406	+5.5%
Apr-2016	1,828	+9.3%	452	+13.6%
May-2016	1,929	+7.8%	477	+6.7%
Jun-2016	1,842	+4.8%	453	+4.9%
Jul-2016	1,663	-1.1%	368	-13.8%
Aug-2016	1,722	+1.9%	433	+1.2%
Sep-2016	1,552	+4.6%	424	+8.4%
Oct-2016	1,353	-1.1%	355	-1.1%
Nov-2016	1,108	+6.0%	315	+15.0%
Dec-2016	868	+0.1%	226	+2.7%
<b>Jan-2017</b>	<b>1,153</b>	<b>+21.2%</b>	<b>320</b>	<b>+27.0%</b>
12-Month Avg	1,488	+7.7%	379	+7.5%

## Historical NH Pending Sales by Month



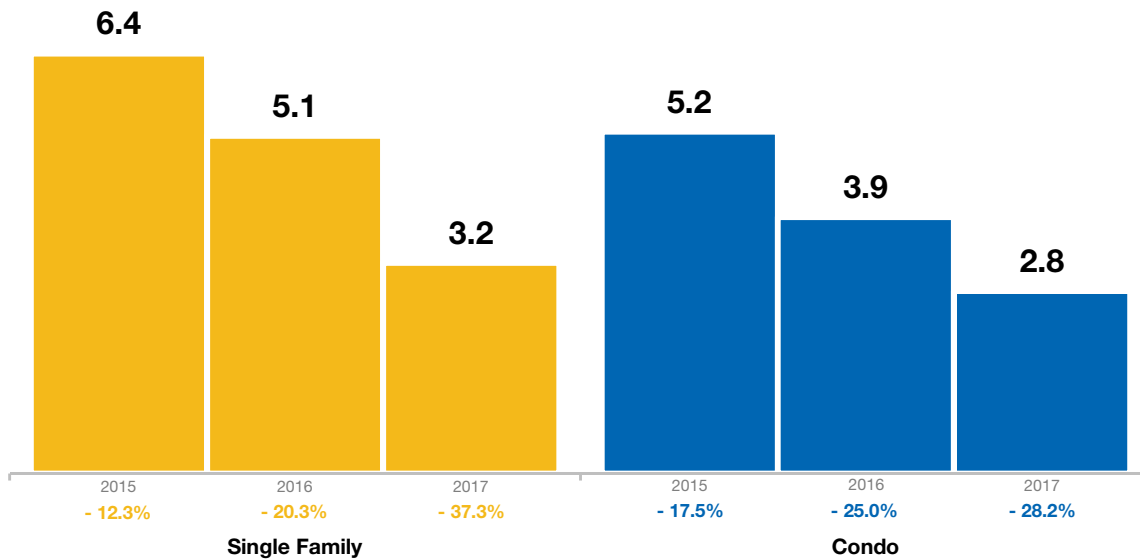


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



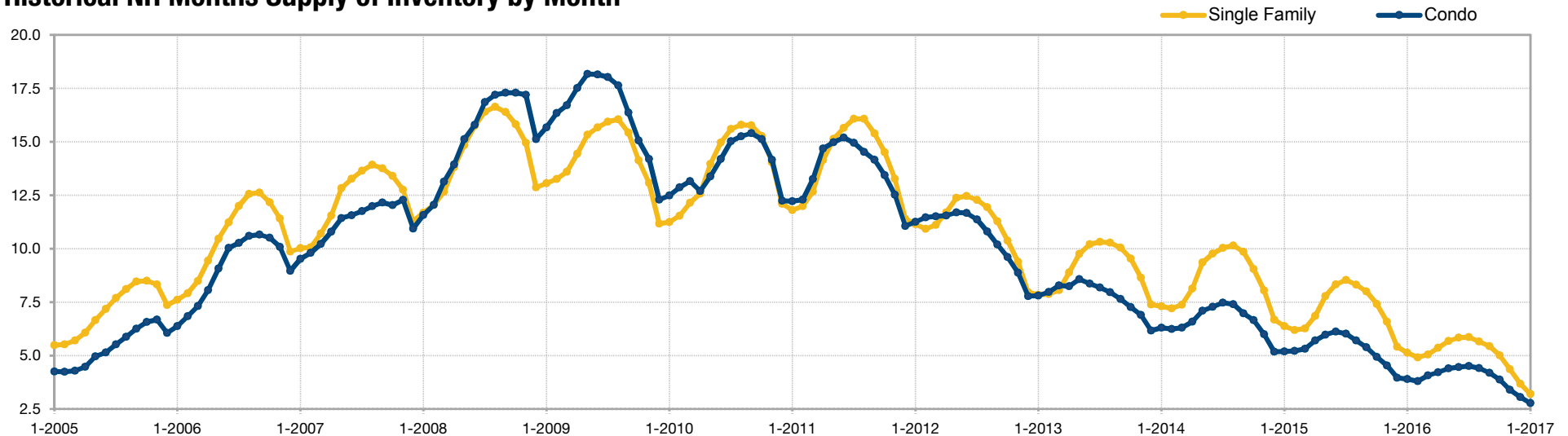
## January



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	4.9	-21.0%	3.8	-26.9%
Mar-2016	5.1	-19.0%	4.1	-22.6%
Apr-2016	5.4	-21.7%	4.2	-26.3%
May-2016	5.7	-26.9%	4.4	-26.7%
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.9	-30.6%	4.5	-25.0%
Aug-2016	5.7	-31.3%	4.4	-22.8%
Sep-2016	5.4	-32.5%	4.2	-22.2%
Oct-2016	5.0	-32.4%	3.9	-20.4%
Nov-2016	4.4	-33.3%	3.4	-24.4%
Dec-2016	3.7	-31.5%	3.1	-22.5%
<b>Jan-2017</b>	<b>3.2</b>	<b>-37.3%</b>	<b>2.8</b>	<b>-28.2%</b>
12-Month Avg*	5.0	-29.2%	3.9	-24.8%

\* Months Supply for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

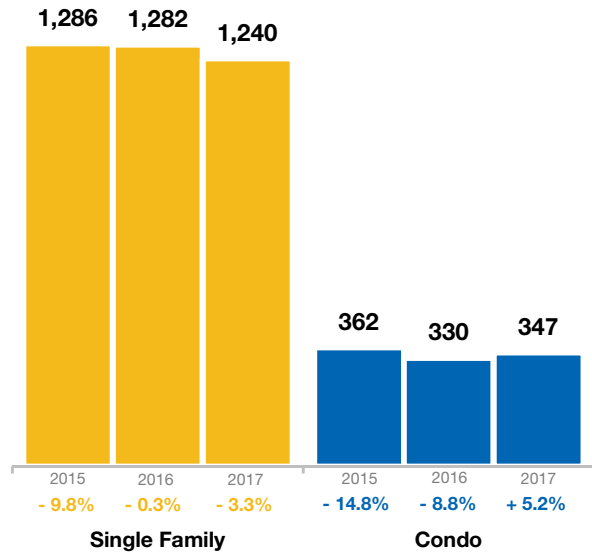


# NH New Listings

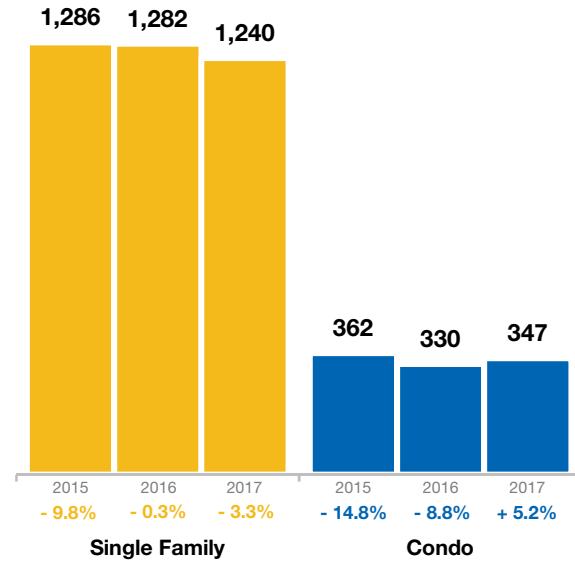
A count of the properties that have been newly listed on the market in a given month.



## January

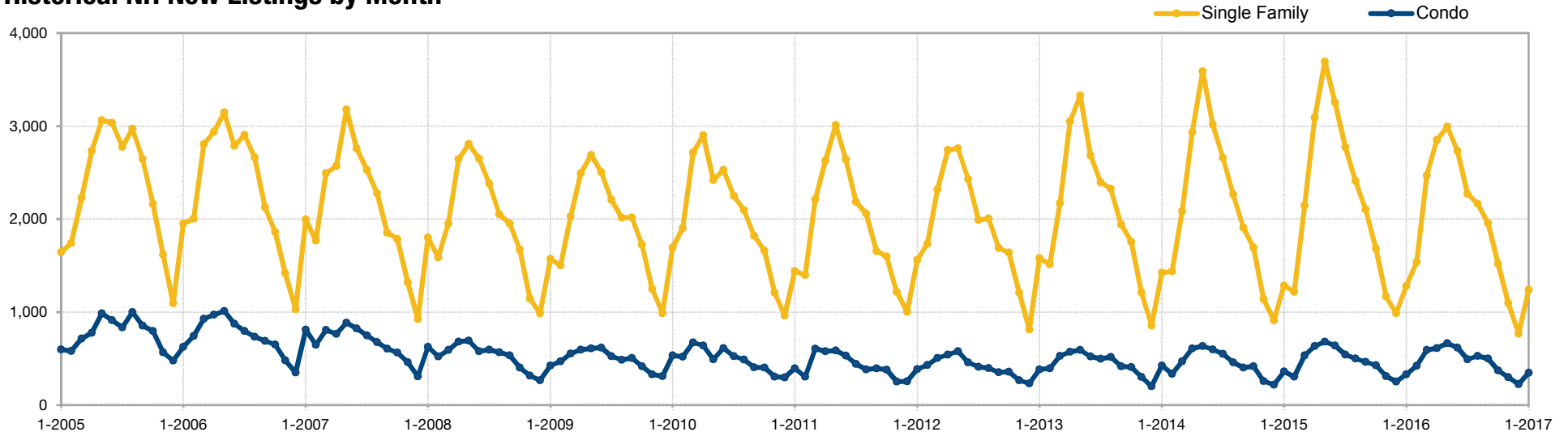


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	1,537	+26.3%	423	+38.7%
Mar-2016	2,470	+15.1%	594	+11.0%
Apr-2016	2,851	-7.8%	613	-3.6%
May-2016	2,993	-19.0%	665	-2.5%
Jun-2016	2,733	-16.1%	618	-3.4%
Jul-2016	2,271	-18.1%	492	-9.6%
Aug-2016	2,166	-10.2%	528	+5.4%
Sep-2016	1,957	-7.0%	502	+7.7%
Oct-2016	1,520	-9.7%	372	-13.5%
Nov-2016	1,098	-5.9%	301	-3.2%
Dec-2016	768	-22.3%	225	-11.4%
<b>Jan-2017</b>	<b>1,240</b>	<b>-3.3%</b>	<b>347</b>	<b>+5.2%</b>
12-Month Avg	2,151	-8.6%	470	+0.8%

## Historical NH New Listings by Month

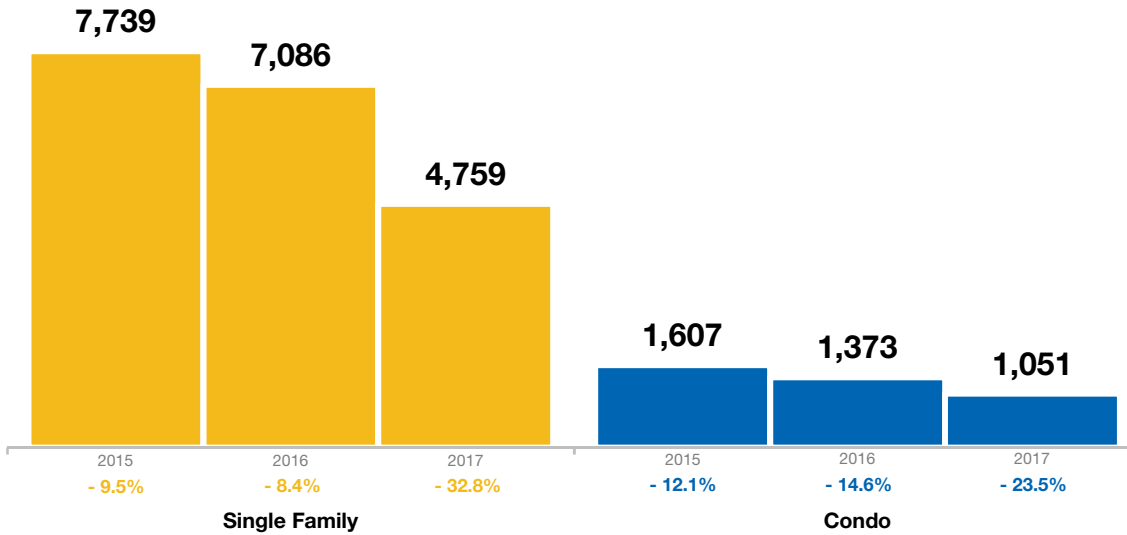


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

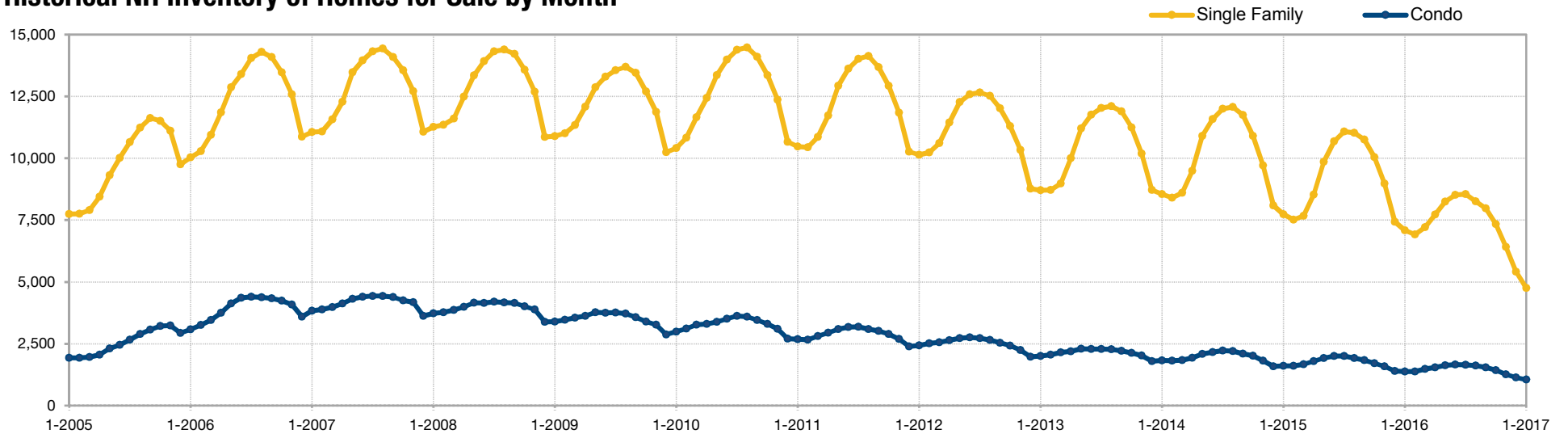


## January



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	6,916	-7.9%	1,375	-14.6%
Mar-2016	7,215	-5.9%	1,478	-11.3%
Apr-2016	7,729	-9.4%	1,549	-13.7%
May-2016	8,248	-16.3%	1,626	-15.5%
Jun-2016	8,522	-20.2%	1,659	-17.1%
Jul-2016	8,554	-22.8%	1,654	-17.3%
Aug-2016	8,260	-25.1%	1,620	-15.8%
Sep-2016	7,978	-25.8%	1,549	-15.9%
Oct-2016	7,339	-26.9%	1,431	-16.2%
Nov-2016	6,420	-28.5%	1,267	-20.0%
Dec-2016	5,417	-27.1%	1,142	-18.1%
<b>Jan-2017</b>	<b>4,759</b>	<b>-32.8%</b>	<b>1,051</b>	<b>-23.5%</b>
12-Month Avg	7,280	-21.0%	1,450	-16.4%

## Historical NH Inventory of Homes for Sale by Month



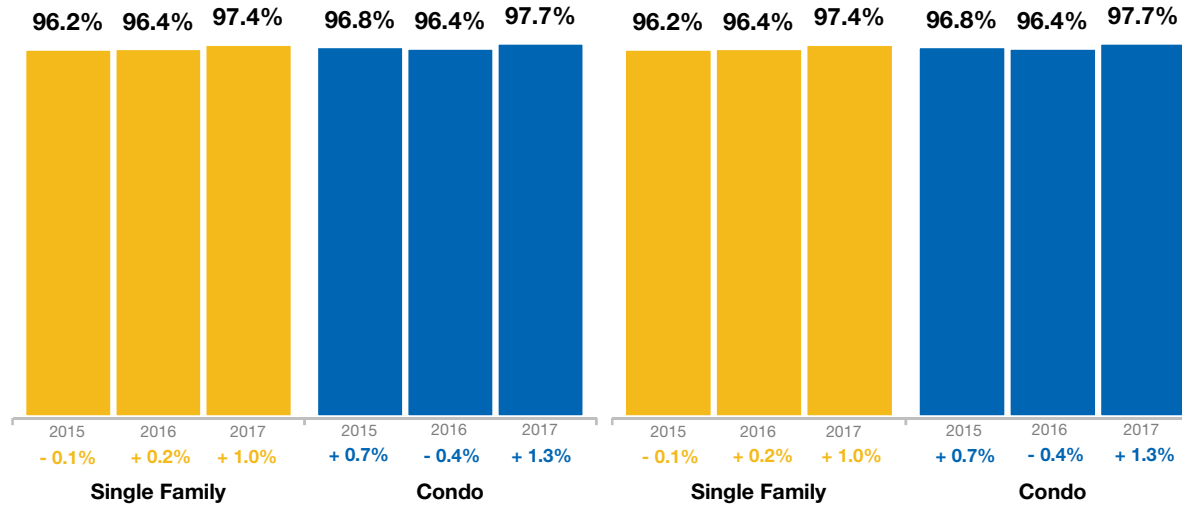
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## January

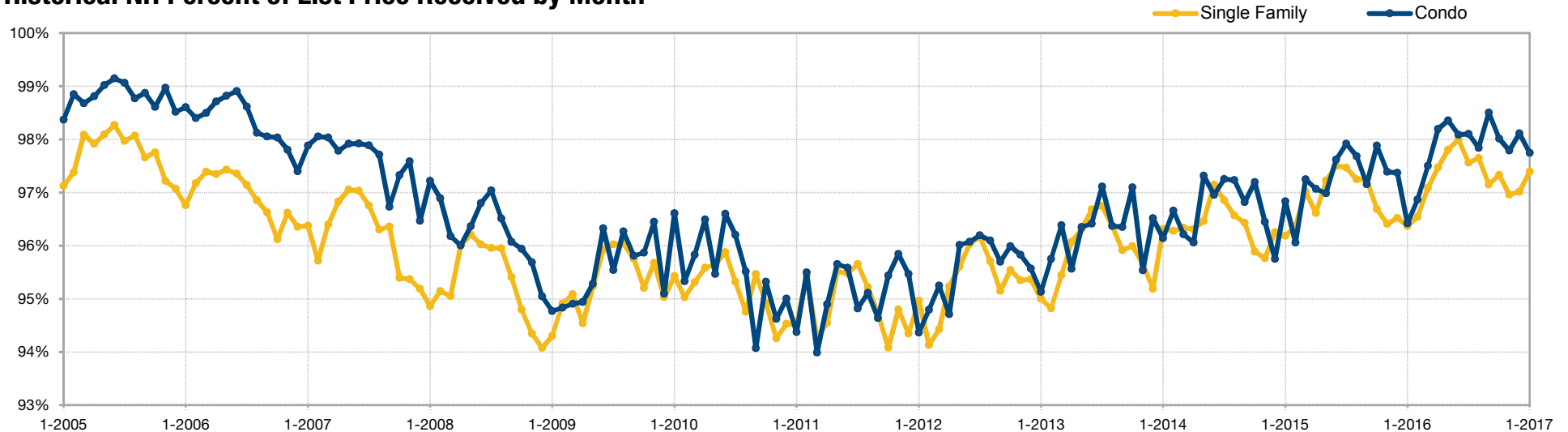
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	96.5%	+0.1%	96.9%	+0.8%
Mar-2016	97.1%	+0.1%	97.5%	+0.3%
Apr-2016	97.5%	+0.9%	98.2%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.4%
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.1%	+0.2%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.2%	0.0%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
<b>Jan-2017</b>	<b>97.4%</b>	<b>+1.0%</b>	<b>97.7%</b>	<b>+1.3%</b>
12-Month Avg*	97.4%	+0.4%	98.0%	+0.6%

\* Pct. of List Price Received for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



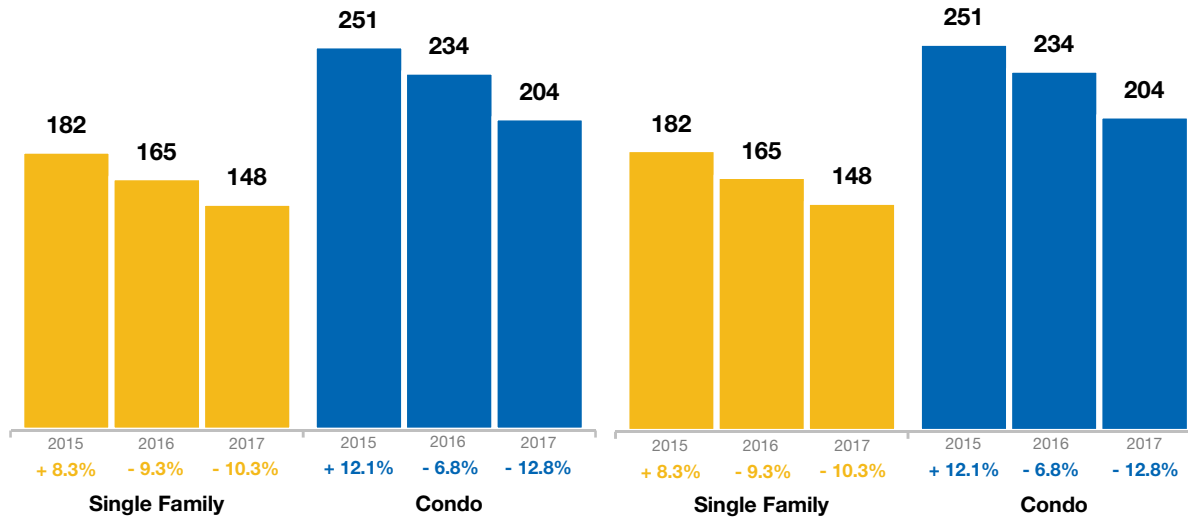
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## January

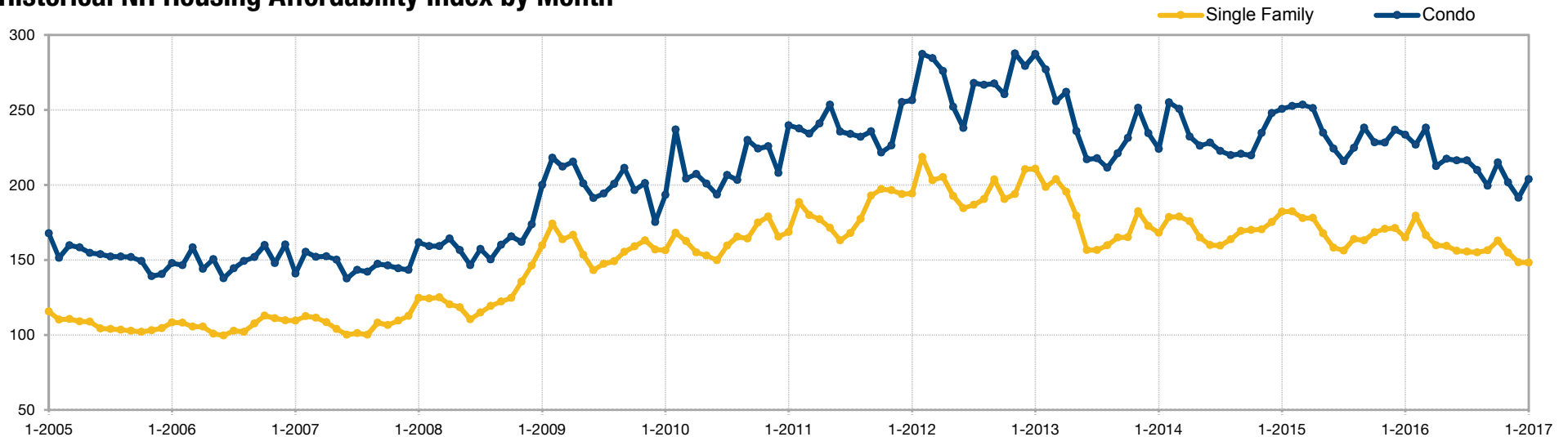
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2016	179	-1.6%	227	-10.3%
Mar-2016	167	-6.2%	238	-5.9%
Apr-2016	160	-10.1%	213	-15.1%
May-2016	159	-5.4%	217	-7.7%
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	156	0.0%	216	0.0%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	192	-19.0%
<b>Jan-2017</b>	<b>148</b>	<b>-10.3%</b>	<b>204</b>	<b>-12.8%</b>
12-Month Avg*	159	-12.2%	169	-13.3%

\* Affordability Index for all properties from February 2016 through January 2017. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		1,197	1,220	+ 1.9%	1,197	1,220	+ 1.9%
<b>Median Sales Price</b>		\$211,737	\$228,000	+ 7.7%	\$211,737	\$228,000	+ 7.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$304.2	\$330.2	+ 8.5%	\$304.2	\$330.2	+ 8.5%
<b>Days on Market</b>		94	83	- 11.7%	94	83	- 11.7%
<b>Pending Sales</b>		1,276	1,543	+ 20.9%	1,276	1,543	+ 20.9%
<b>Months Supply</b>		4.8	3.1	- 35.4%	--	--	--
<b>New Listings</b>		1,691	1,659	- 1.9%	1,691	1,659	- 1.9%
<b>Homes for Sale</b>		8,800	6,046	- 31.3%	--	--	--
<b>Pct. of List Price Received</b>		96.3%	97.3%	+ 1.0%	96.3%	97.3%	+ 1.0%
<b>Affordability Index</b>		180	161	- 10.8%	180	161	- 10.8%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -
<b>Belknap</b>	53	64	+ 20.8%	\$191,250	\$196,750	+ 2.9%	\$15.7	\$22.2	+ 41.4%	115	103	- 10.4%	59	62	+ 5.1%
Belknap Year-to-Date	53	64	+ 20.8%	\$191,250	\$196,750	+ 2.9%	\$15.7	\$22.2	+ 41.4%	115	103	- 10.4%	59	62	+ 5.1%
<b>Carroll</b>	67	61	- 9.0%	\$205,000	\$214,900	+ 4.8%	\$18.9	\$17.4	- 7.9%	158	147	- 7.0%	54	79	+ 46.3%
Carroll Year-to-Date	67	61	- 9.0%	\$205,000	\$214,900	+ 4.8%	\$18.9	\$17.4	- 7.9%	158	147	- 7.0%	54	79	+ 46.3%
<b>Cheshire</b>	46	45	- 2.2%	\$162,500	\$167,000	+ 2.8%	\$8.9	\$8.1	- 9.0%	117	111	- 5.1%	54	68	+ 25.9%
Cheshire Year-to-Date	46	45	- 2.2%	\$162,500	\$167,000	+ 2.8%	\$8.9	\$8.1	- 9.0%	117	111	- 5.1%	54	68	+ 25.9%
<b>Coos</b>	34	22	- 35.3%	\$87,000	\$109,950	+ 26.4%	\$3.7	\$2.9	- 21.6%	137	184	+ 34.3%	30	37	+ 23.3%
Coos Year-to-Date	34	22	- 35.3%	\$87,000	\$109,950	+ 26.4%	\$3.7	\$2.9	- 21.6%	137	184	+ 34.3%	30	37	+ 23.3%
<b>Grafton</b>	55	60	+ 9.1%	\$195,000	\$177,000	- 9.2%	\$15.9	\$13.9	- 12.6%	146	96	- 34.2%	61	80	+ 31.1%
Grafton Year-to-Date	55	60	+ 9.1%	\$195,000	\$177,000	- 9.2%	\$15.9	\$13.9	- 12.6%	146	96	- 34.2%	61	80	+ 31.1%
<b>Hillsborough</b>	240	223	- 7.1%	\$248,250	\$270,000	+ 8.8%	\$65.9	\$67.7	+ 2.7%	64	57	- 10.9%	262	284	+ 8.4%
Hillsborough Year-to-Date	240	223	- 7.1%	\$248,250	\$270,000	+ 8.8%	\$65.9	\$67.7	+ 2.7%	64	57	- 10.9%	262	284	+ 8.4%
<b>Merrimack</b>	90	105	+ 16.7%	\$185,000	\$223,000	+ 20.5%	\$20.5	\$26.1	+ 27.3%	90	86	- 4.4%	93	141	+ 51.6%
Merrimack Year-to-Date	90	105	+ 16.7%	\$185,000	\$223,000	+ 20.5%	\$20.5	\$26.1	+ 27.3%	90	86	- 4.4%	93	141	+ 51.6%
<b>Rockingham</b>	218	181	- 17.0%	\$330,200	\$334,900	+ 1.4%	\$80.2	\$75.8	- 5.5%	86	69	- 19.8%	221	257	+ 16.3%
Rockingham Year-to-Date	218	181	- 17.0%	\$330,200	\$334,900	+ 1.4%	\$80.2	\$75.8	- 5.5%	86	69	- 19.8%	221	257	+ 16.3%
<b>Strafford</b>	90	77	- 14.4%	\$204,000	\$221,000	+ 8.3%	\$20.8	\$18.5	- 11.1%	107	76	- 29.0%	86	104	+ 20.9%
Strafford Year-to-Date	90	77	- 14.4%	\$204,000	\$221,000	+ 8.3%	\$20.8	\$18.5	- 11.1%	107	76	- 29.0%	86	104	+ 20.9%
<b>Sullivan</b>	33	36	+ 9.1%	\$142,000	\$174,900	+ 23.2%	\$6.9	\$6.8	- 1.4%	153	157	+ 2.6%	31	41	+ 32.3%
Sullivan Year-to-Date	33	36	+ 9.1%	\$142,000	\$174,900	+ 23.2%	\$6.9	\$6.8	- 1.4%	153	157	+ 2.6%	31	41	+ 32.3%
<b>Entire State</b>	926	874	- 5.6%	\$231,500	\$247,500	+ 6.9%	\$257.5	\$259.5	+ 0.8%	99	87	- 12.1%	951	1,153	+ 21.2%
Entire State Year-to-Date	926	874	- 5.6%	\$231,500	\$247,500	+ 6.9%	\$257.5	\$259.5	+ 0.8%	99	87	- 12.1%	951	1,153	+ 21.2%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -
<b>Belknap</b>	16	17	+ 6.3%	\$103,500	\$170,000	+ 64.3%	\$2.5	\$3.8	+ 52.0%	106	154	+ 45.3%	19	15	- 21.1%
Belknap Year-to-Date	16	17	+ 6.3%	\$103,500	\$170,000	+ 64.3%	\$2.5	\$3.8	+ 52.0%	106	154	+ 45.3%	19	15	- 21.1%
<b>Carroll</b>	12	12	0.0%	\$152,500	\$162,625	+ 6.6%	\$1.9	\$2.2	+ 15.8%	104	93	- 10.6%	22	17	- 22.7%
Carroll Year-to-Date	12	12	0.0%	\$152,500	\$162,625	+ 6.6%	\$1.9	\$2.2	+ 15.8%	104	93	- 10.6%	22	17	- 22.7%
<b>Cheshire</b>	1	2	+ 100.0%	\$110,000	\$233,655	+ 112.4%	\$0.1	\$0.5	+ 400.0%	12	109	+ 808.3%	2	7	+ 250.0%
Cheshire Year-to-Date	1	2	+ 100.0%	\$110,000	\$233,655	+ 112.4%	\$0.1	\$0.5	+ 400.0%	12	109	+ 808.3%	2	7	+ 250.0%
<b>Coos</b>	1	0	- 100.0%	\$362,500	\$0	- 100.0%	\$0.4	\$0.0	- 100.0%	31	0	--	3	1	- 66.7%
Coos Year-to-Date	1	0	- 100.0%	\$362,500	\$0	- 100.0%	\$0.4	\$0.0	- 100.0%	31	0	--	3	1	- 66.7%
<b>Grafton</b>	16	32	+ 100.0%	\$137,000	\$146,000	+ 6.6%	\$2.8	\$5.7	+ 103.6%	248	159	- 35.9%	20	55	+ 175.0%
Grafton Year-to-Date	16	32	+ 100.0%	\$137,000	\$146,000	+ 6.6%	\$2.8	\$5.7	+ 103.6%	248	159	- 35.9%	20	55	+ 175.0%
<b>Hillsborough</b>	68	96	+ 41.2%	\$175,000	\$169,000	- 3.4%	\$13.9	\$19.3	+ 38.8%	59	47	- 20.3%	81	107	+ 32.1%
Hillsborough Year-to-Date	68	96	+ 41.2%	\$175,000	\$169,000	- 3.4%	\$13.9	\$19.3	+ 38.8%	59	47	- 20.3%	81	107	+ 32.1%
<b>Merrimack</b>	16	23	+ 43.8%	\$132,500	\$173,000	+ 30.6%	\$2.2	\$4.2	+ 90.9%	82	56	- 31.7%	19	17	- 10.5%
Merrimack Year-to-Date	16	23	+ 43.8%	\$132,500	\$173,000	+ 30.6%	\$2.2	\$4.2	+ 90.9%	82	56	- 31.7%	19	17	- 10.5%
<b>Rockingham</b>	78	90	+ 15.4%	\$182,950	\$254,225	+ 39.0%	\$18.4	\$29.0	+ 57.6%	61	53	- 13.1%	77	83	+ 7.8%
Rockingham Year-to-Date	78	90	+ 15.4%	\$182,950	\$254,225	+ 39.0%	\$18.4	\$29.0	+ 57.6%	61	53	- 13.1%	77	83	+ 7.8%
<b>Strafford</b>	11	12	+ 9.1%	\$155,000	\$125,000	- 19.4%	\$1.7	\$1.7	0.0%	57	107	+ 87.7%	8	15	+ 87.5%
Strafford Year-to-Date	11	12	+ 9.1%	\$155,000	\$125,000	- 19.4%	\$1.7	\$1.7	0.0%	57	107	+ 87.7%	8	15	+ 87.5%
<b>Sullivan</b>	3	1	- 66.7%	\$100,000	\$83,000	- 17.0%	\$0.4	\$0.1	- 75.0%	69	168	+ 143.5%	1	3	+ 200.0%
Sullivan Year-to-Date	3	1	- 66.7%	\$100,000	\$83,000	- 17.0%	\$0.4	\$0.1	- 75.0%	69	168	+ 143.5%	1	3	+ 200.0%
<b>Entire State</b>	222	285	+ 28.4%	\$163,500	\$179,900	+ 10.0%	\$44.2	\$66.6	+ 50.7%	80	73	- 8.8%	252	320	+ 27.0%
Entire State Year-to-Date	222	285	+ 28.4%	\$163,500	\$179,900	+ 10.0%	\$44.2	\$66.6	+ 50.7%	80	73	- 8.8%	252	320	+ 27.0%